PotomacEdison®
A FirstEnergy Company

EmPOWER MARYLAND

Instant Discounts for HVAC Upgrades

Keep comfortable for less with Potomac Edison.

For many businesses, electrification is a critical step toward positioning your business for a sustainable, more energy-efficient future. Potomac Edison's Energy Solutions for Business Program can help you make the switch, with incentives for air source heat pumps, ductless mini-splits, heat pump water heaters and more.

Replacing fossil-fueled equipment with high-efficiency electric upgrades can help your business achieve long-term cost savings, reduce greenhouse emissions and stay in compliance with evolving state regulations.

High-Efficiency Equipment Lowers Costs By:

- Reducing maintenance needs
- Increasing the lifespan of your systems
- Regulating on-off cycles to use less energy

Plus, Discover Benefits beyond Your Bottom Line:

- Improve overall comfort with more even and consistent temperatures.
- Achieve sustainability goals.
- Improve energy efficiency and indoor air quality.
- Lower greenhouse gas emissions.
- Streamline with all-in-one heating and cooling.
- Stay ahead of evolving state regulations.

Financing Now Available:

- Loan amounts from $500 to $250,000
- Interest rates of 0% to 2.99%
- Flexible repayment terms ranging from 12 to 60 months

To learn more and apply, visit: **pe.optimusfinancing.com**

Getting Started Is Easy

1. Contact a contractor.

Let them know that you are interested in Instant Discounts. Your contractor will help you determine your HVAC needs and coordinate your Instant Discount. You'll need to provide your account numbers, installation business name and address, and contact name and phone number.

2. Your contractor will work with our distributors.

Learn more about qualifying equipment and find a participating distributor at **energysaveMD-bizsolutions.com**

3. Save, install, enjoy.

Your final equipment price will include your Instant Discount. **Complete your upgrade and let the energy savings begin!**

*Source: U.S. Department of Energy

Let's Talk

Contact us with any questions and to explore Instant Discounts on HVAC upgrades.
To find participating distributors near you, scan the QR code.

855-801-5803 | energysaveMD@clearesult.com | energysaveMD-bizsolutions.com

Instant Discounts Are Available For:

Equipment Description	Efficiency Requirements	Incentive Rates
Air Source Heat Pumps (includes rooftop units)	**Electrification measures.** Reference the energy efficiency requirements below.	Up to $750 per ton
Mini-Splits		Up to $300 per ton
Heat Pump Water Heaters		Up to $1,500 per unit
Air Source Air Conditioner, split and package units <5.4 tons	15.16 SEER and 14.4 SEER2	Up to $275 per ton
Air Source Air Conditioner, split and package units ≥5.4 tons and <11.25 tons	15.9 IEER	
Air Source Air Conditioner, split and package units ≥11.25 tons and <20 tons	15.3 IEER	
Air Source Air Conditioner, split and package units ≥20 tons to <63.3 tons	14.2 IEER	
Air Source Air Conditioner, split and package units ≥63.3 tons	13.4 IEER	
Air Source Heat Pumps, split and package units <5.4 tons	15.4 SEER2 and 8.1 HSPF2 (split) 14.4 SEER2 and 7.2 HSPF2 (single package) 16.21 SEER and 9.53 HSPF (split) 15.16 SEER and 8.57 HSPF (single package)	
Air Source Heat Pumps, split and package units ≥5.4 tons and <11.25 tons	15.2 IEER and 3.7 COP	
Air Source Heat Pumps, split and package units ≥11.25 tons and <20 tons	14.5 IEER and 3.6 COP	
Air Source Heat Pumps, split and package units ≥20 tons	13.4 IEER and 3.4 COP	
Ductless Mini-Split Heat Pumps <5.4 tons	15.2 SEER, 11.7 EER, 8.66 HSPF, 15.2 SEER2, 11.7 EER2 and 7.8 HSPF2. Must be ENERGY STAR® certified. Single-head units only.	Up to $150 per ton
Heat Pump Water Heaters	Purchase and installation of a heat pump domestic water heater in place of a standard electric water heater. Must meet ENERGY STAR requirements.	Up to $1,000 per unit
PTAC, Standard Size* <3/4 ton	EER = [14.0 - (0.300 * Cap /1000)] *1.075 95°F dry bulb outdoor air	Up to $75 per unit
PTAC, Standard Size* ≥3/4 ton to <1 ton		Up to $100 per unit
PTAC, Standard Size* ≥1 ton		Up to $125 per unit
PTAC, Non-Standard Size* <3/4 ton	EER = [10.9 - (0.213 * Cap/1000)] *1.075 95°F dry bulb outdoor air	Up to $75 per unit
PTAC, Non-Standard Size* ≥3/4 ton to <1 ton		Up to $100 per unit
PTAC, Non-Standard Size* ≥1 ton		Up to $125 per unit
PTHP, Standard Size* <3/4 ton	EER = [14.0 - (0.300 * Cap /1000)] *1.075 COP = [3.7 - (0.052 * Cap/1000)] *1.075 95°F dry bulb outdoor air	Up to $75 per unit
PTHP, Standard Size* ≥3/4 ton to <1 ton		Up to $100 per unit
PTHP, Standard Size* ≥1 ton		Up to $125 per unit
PTHP, Non-Standard Size* <3/4 ton	EER = [10.8 - (0.213 * Cap/1000)] *1.075 COP = [2.9 - (0.026 * Cap/1000)] *1.075 95°F dry bulb outdoor air	Up to $75 per unit
PTHP, Non-Standard Size* ≥3/4 ton to <1 ton		Up to $100 per unit
PTHP, Non-Standard Size* ≥1 ton		Up to $125 per unit
VRF HP <5.4 tons, Air Cooled	13.7 SEER and 8.1 HSPF or 14.1 SEER2 and 7.9 HSPF2	Up to $275 per ton
VRF HP ≥5.4 tons to <11.25 tons, Air Cooled	15.12 IEER and 3.47 COP	
VRF HP ≥11.25 tons to <20 tons, Air Cooled	14.39 IEER and 3.36 COP	
VRF HP ≥20 tons, Air Cooled	13.13 IEER and 3.36 COP	
ENERGY STAR Smart Thermostat	ENERGY STAR certified, installed on Air Conditioners, Heat Pumps or RTU equipment with cooling capacities up to 25 tons.	Up to $50 per unit
Room Air Conditioners	Purchase and installation of new ENERGY STAR certified units.	Up to $25 per unit
Hotel Guest Room Occupancy Sensors	Hotel/motel guest room control system with automatic setbacks for unoccupied periods.	Up to $50 per guest room

Exact incentive values may vary. Please contact an enrolled distributor for the most precise details on available incentives.

*Standard size is defined as any unit with sleeves more than 16 inches in height and more than 42 inches in width. Non-standard sizes are defined as units with sleeves less than 16 inches in height and less than 42 inches in width.

EmPOWER Maryland programs are funded by a charge on your electric bill. EmPOWER programs can help you reduce your electricity consumption and save you money. Go to **energysaveMD.com** to learn more about EmPOWER and how you can participate.