

## Potomac Edison Energy Solutions for Business Prescriptive Incentives

Retrofit project incentives are capped at the calculated project incentive or up to 50% of the total project costs (including labor).

LED Troffer Luminaires				
Equipment Description	Incentive	Unit	Equipment & Eligibility Requirements	Eligible DLC Primary Use Categories
New LED linear recessed troffer for 2x2 and 1x4 luminaires	\$55	Per Fixture	Replacement of a lighting fixture wired for exclusive use with LED lamps is installed in an interior setting. Must fall under applicable DLC primary use category. Must be DLC Standard.	<ul style="list-style-type: none"> <li>• <b>DLC Category:</b> Indoor</li> <li>• <b>DLC General Application:</b> Troffer</li> <li>• <b>DLC Primary Use:</b> <ul style="list-style-type: none"> <li>○ 2x2 Luminaires for Ambient Lighting of Interior Commercial Spaces</li> <li>○ 1x4 Luminaires for Ambient Lighting of Interior Commercial Spaces</li> </ul> </li> <li>• <b>Fixture Housing must be a minimum height of 1.5 inches</b></li> <li>• <b>Troffers less than 1.5 inches must apply to RL 103</b></li> <li>• <b>Product spec sheets must show dimensions</b></li> </ul>
New LED linear recessed troffer for 2x4 luminaires	\$80	Per Fixture	Replacement of a lighting fixture wired for exclusive use with LED lamps is installed in an interior setting. Must fall under applicable DLC primary use category. Must be DLC Standard.	<ul style="list-style-type: none"> <li>• <b>DLC Category:</b> Indoor</li> <li>• <b>DLC General Application:</b> Troffer</li> <li>• <b>DLC Primary Use:</b> <ul style="list-style-type: none"> <li>○ 2x4 Luminaires for Ambient Lighting of Interior Commercial Spaces</li> </ul> </li> <li>• <b>Fixture Housing must be a minimum height of 1.5 inches</b></li> <li>• <b>Troffers less than 1.5 inches must apply to RL 103</b></li> <li>• <b>Product spec sheets must show dimensions</b></li> </ul>
LED Flat Panel Luminaires				
Equipment Description	Incentive	Unit	Equipment & Eligibility Requirements	Eligible DLC Primary Use Categories

New LED flat panel for 2x2 and 1x4 luminaires	\$20	Per Panel	Replacement of a lighting fixture wired for exclusive use with LED lamps is installed in an interior setting. Must fall under applicable DLC primary use category. Must be DLC Standard.	<ul style="list-style-type: none"> <li>• <b>DLC Category:</b> Indoor</li> <li>• <b>DLC General Application:</b> Troffer</li> <li>• <b>DLC Primary Use:</b> <ul style="list-style-type: none"> <li>○ 2x2 Luminaires for Ambient Lighting of Interior Commercial Spaces</li> <li>○ 1x4 Luminaires for Ambient Lighting of Interior Commercial Spaces</li> </ul> </li> <li>• <b>Product spec sheets must show dimensions</b></li> </ul>
New LED flat panel for 2x4 luminaires	\$40	Per Panel	Replacement of a lighting fixture wired for exclusive use with LED lamps is installed in an interior setting. Must fall under applicable DLC primary use category. Must be DLC Standard.	<ul style="list-style-type: none"> <li>• <b>DLC Category:</b> Indoor</li> <li>• <b>DLC General Application:</b> Troffer</li> <li>• <b>DLC Primary Use:</b> <ul style="list-style-type: none"> <li>○ 2x4 Luminaires for Ambient Lighting of Interior Commercial Spaces</li> </ul> </li> <li>• <b>Product spec sheets must show dimensions</b></li> </ul>

### LED Linear Ambient/Stairwell Luminaires

Equipment Description	Incentive	Unit	Equipment & Eligibility Requirements	Eligible DLC Primary Use Categories
New LED linear ambient luminaire with direct and indirect components or Vapor Tight, min. IP65	\$15	Per Foot	Replacement of a lighting fixture wired for exclusive use with LED lamps is installed in an interior setting. Must fall under applicable DLC primary use category. Must be DLC Standard.	<ul style="list-style-type: none"> <li>• <b>DLC Category:</b> Indoor</li> <li>• <b>DLC General Application:</b> Linear Ambient</li> <li>• <b>DLC Primary Use:</b> <ul style="list-style-type: none"> <li>○ Direct Linear Ambient Luminaires</li> <li>○ Linear Ambient Luminaires w/ Indirect Component</li> </ul> </li> </ul>
New LED linear ambient luminaire	\$10	Per Foot	Replacement of a lighting fixture wired for exclusive use with LED lamps is installed in an interior setting. Must fall under applicable DLC primary use category. Must be DLC Standard.	<ul style="list-style-type: none"> <li>• <b>DLC Category:</b> Indoor</li> <li>• <b>DLC General Application:</b> Linear Ambient</li> <li>• <b>DLC Primary Use:</b> <ul style="list-style-type: none"> <li>○ Direct Linear Ambient Luminaires</li> <li>○ Linear Ambient Luminaires w/ Indirect Component</li> </ul> </li> </ul>
New LED stairwell luminaire	\$85	Per Fixture	Replacement of a lighting fixture wired for exclusive use with LED lamps is installed in an interior setting. Must fall under applicable DLC primary use category. Must be DLC Standard.	<ul style="list-style-type: none"> <li>• <b>DLC Category:</b> Outdoor</li> <li>• <b>DLC General Application:</b> Outdoor – Low, Mid, High, or Very High Output</li> <li>• <b>DLC Primary Use:</b> <ul style="list-style-type: none"> <li>○ Stairwell and Passageway Luminaires</li> </ul> </li> <li>• <b>Fixture must be installed in stairwell</b></li> </ul>

### LED Interior Directional Luminaires

Equipment Description	Incentive	Unit	Equipment & Eligibility Requirements	Eligible DLC Primary Use Categories
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New LED wall wash luminaire	\$15	Per Foot	Replacement of a lighting fixture wired for exclusive use with LED lamps is installed in an interior setting. Must fall under applicable DLC primary use category. Must be DLC Standard.	<ul style="list-style-type: none"> <li>• <b>DLC Category:</b> Indoor</li> <li>• <b>DLC General Application:</b> Interior Directional</li> <li>• <b>DLC Primary Use:</b> <ul style="list-style-type: none"> <li>○ Wall-Wash Luminaires</li> </ul> </li> </ul>
New LED track/mono-point luminaire	\$30	Per Head	Replacement of a lighting fixture wired for exclusive use with LED lamps is installed in an interior setting. Must fall under applicable DLC primary use category. Must be DLC Standard.	<ul style="list-style-type: none"> <li>• <b>DLC Category:</b> Indoor</li> <li>• <b>DLC General Application:</b> Interior Directional</li> <li>• <b>DLC Primary Use:</b> <ul style="list-style-type: none"> <li>○ Track or Mono-Point Directional Luminaires</li> </ul> </li> </ul>
LED Interior Directional Luminaires				
Equipment Description	Incentive	Unit	Equipment & Eligibility Requirements	Eligible DLC Primary Use Categories
New LED wall wash luminaire	\$15	Per Foot	Replacement of a lighting fixture wired for exclusive use with LED lamps is installed in an interior setting. Must fall under applicable DLC primary use category. Must be DLC Standard.	<ul style="list-style-type: none"> <li>• <b>DLC Category:</b> Indoor</li> <li>• <b>DLC General Application:</b> Interior Directional</li> <li>• <b>DLC Primary Use:</b> <ul style="list-style-type: none"> <li>○ Wall-Wash Luminaires</li> </ul> </li> </ul>
New LED track/mono-point luminaire	\$30	Per Head	Replacement of a lighting fixture wired for exclusive use with LED lamps is installed in an interior setting. Must fall under applicable DLC primary use category. Must be DLC Standard.	<ul style="list-style-type: none"> <li>• <b>DLC Category:</b> Indoor</li> <li>• <b>DLC General Application:</b> Interior Directional</li> <li>• <b>DLC Primary Use:</b> <ul style="list-style-type: none"> <li>○ Track or Mono-Point Directional Luminaires</li> </ul> </li> </ul>

LED Display Case Luminaires				
Equipment Description	Incentive	Unit	Equipment & Eligibility Requirements	Eligible DLC Primary Use Categories
New LED display case luminaire	\$25	Per Fixture	Replacement of a lighting fixture wired for exclusive use with LED lamps is installed in an interior setting. Must fall under applicable DLC primary use category. Must be DLC Standard.	<ul style="list-style-type: none"> <li>• <b>DLC Category:</b> Indoor</li> <li>• <b>DLC General Application:</b> Interior Directional</li> <li>• <b>DLC Primary Use:</b> <ul style="list-style-type: none"> <li>○ Display Case Luminaires</li> </ul> </li> </ul>
New LED display case luminaire installed in reach-in coolers/freezers	\$30	Per Fixture	Replacement of a lighting fixture wired for exclusive use with LED lamps is installed in an interior setting. Must fall under applicable DLC primary use category. Must be DLC Standard.	<ul style="list-style-type: none"> <li>• <b>DLC Category:</b> Indoor</li> <li>• <b>DLC General Application:</b> Interior Directional</li> <li>• <b>DLC Primary Use:</b> <ul style="list-style-type: none"> <li>○ Horizontal Refrigerated Case Luminaires</li> <li>○ Vertical Refrigerated Case Luminaires</li> </ul> </li> </ul>

## LED High/Low Bay Luminaires

Equipment Description	Incentive	Unit	Equipment & Eligibility Requirements	Eligible DLC Primary Use Categories
New LED high/low bay luminaire - DLC reported lumens between 5,000 lm - 9,999 lm	\$100	Per Fixture	Replacement of a lighting fixture wired for exclusive use with LED lamps is installed in an interior setting. Must fall under applicable DLC primary use category. Must be DLC Standard.	<ul style="list-style-type: none"> <li>• <b>DLC Category:</b> Indoor</li> <li>• <b>DLC General Application:</b> <ul style="list-style-type: none"> <li>○ High-Bay</li> <li>○ Low-Bay</li> </ul> </li> <li>• <b>DLC Primary Use:</b> <ul style="list-style-type: none"> <li>○ High-Bay Luminaires for Commercial and Industrial Buildings</li> <li>○ Low-Bay Luminaires for Commercial and Industrial Buildings</li> <li>○ High-Bay Aisle Luminaires</li> </ul> </li> <li>• <b>Luminaires must be installed greater than or equal to 15 feet above finished floor.</b></li> </ul>
New LED high/low bay luminaire - DLC reported lumens between 10,000 lm - 19,999 lm	\$150	Per Fixture	Replacement of a lighting fixture wired for exclusive use with LED lamps is installed in an interior setting. Must fall under applicable DLC primary use category. Must be DLC Standard.	<ul style="list-style-type: none"> <li>• <b>DLC Category:</b> Indoor</li> <li>• <b>DLC General Application:</b> <ul style="list-style-type: none"> <li>○ High-Bay</li> <li>○ Low-Bay</li> </ul> </li> <li>• <b>DLC Primary Use:</b> <ul style="list-style-type: none"> <li>○ High-Bay Luminaires for Commercial and Industrial Buildings</li> <li>○ Low-Bay Luminaires for Commercial and Industrial Buildings</li> <li>○ High-Bay Aisle Luminaires</li> </ul> </li> <li>• <b>Luminaires must be installed greater than or equal to 15 feet above finished floor.</b></li> </ul>
New LED high/low bay luminaire - DLC reported lumens between 20,000 lm - 29,999 lm	\$225	Per Fixture	Replacement of a lighting fixture wired for exclusive use with LED lamps is installed in an interior setting. Must fall under applicable DLC primary use category. Must be DLC Standard.	<ul style="list-style-type: none"> <li>• <b>DLC Category:</b> Indoor</li> <li>• <b>DLC General Application:</b> <ul style="list-style-type: none"> <li>○ High-Bay</li> <li>○ Low-Bay</li> </ul> </li> <li>• <b>DLC Primary Use:</b> <ul style="list-style-type: none"> <li>○ High-Bay Luminaires for Commercial and Industrial Buildings</li> <li>○ Low-Bay Luminaires for Commercial and Industrial Buildings</li> <li>○ High-Bay Aisle Luminaires</li> </ul> </li> <li>• <b>Luminaires must be installed greater than or equal to 15 feet above finished floor.</b></li> </ul>

<p>New LED high/low bay luminaire - DLC reported lumens between 30,000 lm - 39,999 lm</p>	<p>\$300</p>	<p>Per Fixture</p>	<p>Replacement of a lighting fixture wired for exclusive use with LED lamps is installed in an interior setting. Must fall under applicable DLC primary use category. Must be DLC Standard.</p>	<ul style="list-style-type: none"> <li>• <b>DLC Category:</b> Indoor</li> <li>• <b>DLC General Application:</b> <ul style="list-style-type: none"> <li>○ High-Bay</li> <li>○ Low-Bay</li> </ul> </li> <li>• <b>DLC Primary Use:</b> <ul style="list-style-type: none"> <li>○ High-Bay Luminaires for Commercial and Industrial Buildings</li> <li>○ Low-Bay Luminaires for Commercial and Industrial Buildings</li> <li>○ High-Bay Aisle Luminaires</li> </ul> </li> <li>• <b>Luminaires must be installed greater than or equal to 15 feet above finished floor.</b></li> </ul>
<p>New LED high/low bay luminaire - DLC reported lumens 40,000 lm or more</p>	<p>\$400</p>	<p>Per Fixture</p>	<p>Replacement of a lighting fixture wired for exclusive use with LED lamps is installed in an interior setting. Must fall under applicable DLC primary use category. Must be DLC Standard.</p>	<ul style="list-style-type: none"> <li>• <b>DLC Category:</b> Indoor</li> <li>• <b>DLC General Application:</b> <ul style="list-style-type: none"> <li>○ High-Bay</li> <li>○ Low-Bay</li> </ul> </li> <li>• <b>DLC Primary Use:</b> <ul style="list-style-type: none"> <li>○ High-Bay Luminaires for Commercial and Industrial Buildings</li> <li>○ Low-Bay Luminaires for Commercial and Industrial Buildings</li> <li>○ High-Bay Aisle Luminaires</li> </ul> </li> <li>• <b>Luminaires must be installed greater than or equal to 15 feet above finished floor.</b></li> </ul>

## LED Exterior Luminaires

Equipment Description	Incentive	Unit	Equipment & Eligibility Requirements	Eligible DLC Primary Use Categories
<p>New LED exterior luminaire - DLC reported lumens 4,999 lm or less</p>	<p>\$75</p>	<p>Per Fixture</p>	<p>Replacement of a lighting fixture wired for exclusive use with LED lamps is installed in an exterior setting. Must fall under applicable DLC primary use category. Must be DLC Standard.</p>	<ul style="list-style-type: none"> <li>• <b>DLC Category:</b> Indoor</li> <li>• <b>DLC General Application:</b> Outdoor – Low Output                             <ul style="list-style-type: none"> <li>○ DLC Primary Use:</li> <li>○ Outdoor Pole/Arm-Mounted Area and Roadway Luminaires</li> <li>○ Outdoor Pole/Arm-Mounted Decorative Luminaires</li> <li>○ Outdoor Full-Cutoff Wall-Mounted Area Luminaires</li> <li>○ Bollards</li> <li>○ Parking Garage Luminaires</li> <li>○ Fuel Pump Canopy Luminaires</li> <li>○ Architectural Flood and Spot Luminaires</li> <li>○ Landscape/Accent Flood and Spot Luminaires</li> <li>○ Outdoor Non-Cutoff and Semi-Cutoff Wall-Mounted Area Luminaires</li> </ul> </li> </ul>
<p>New LED exterior luminaire - DLC reported lumens between 5,000 lm - 9,999 lm</p>	<p>\$125</p>	<p>Per Fixture</p>	<p>Replacement of a lighting fixture wired for exclusive use with LED lamps is installed in an exterior setting. Must fall under applicable DLC primary use category. Must be DLC Standard.</p>	<ul style="list-style-type: none"> <li>• <b>DLC Category:</b> Outdoor</li> <li>• <b>DLC General Application:</b> Outdoor – Mid Output</li> <li>• <b>DLC Primary Use:</b> <ul style="list-style-type: none"> <li>○ Outdoor Pole/Arm-Mounted Area and Roadway Luminaires</li> <li>○ Outdoor Pole/Arm-Mounted Decorative Luminaires</li> <li>○ Outdoor Full-Cutoff Wall-Mounted Area Luminaires</li> <li>○ Bollards</li> <li>○ Parking Garage Luminaires</li> <li>○ Fuel Pump Canopy Luminaires</li> <li>○ Architectural Flood and Spot Luminaires</li> <li>○ Landscape/Accent Flood and Spot Luminaires</li> <li>○ Outdoor Non-Cutoff and Semi-Cutoff Wall-Mounted Area Luminaires</li> </ul> </li> </ul>

<p>New LED exterior luminaire - DLC reported lumens between 10,000 lm - 19,999 lm</p>	<p>\$150</p>	<p>Per Fixture</p>	<p>Replacement of a lighting fixture wired for exclusive use with LED lamps is installed in an exterior setting. Must fall under applicable DLC primary use category. Must be DLC Standard.</p>	<ul style="list-style-type: none"> <li>• <b>DLC Category:</b> Outdoor</li> <li>• <b>DLC General Application:</b> Outdoor – High Output</li> <li>• <b>DLC Primary Use:</b> <ul style="list-style-type: none"> <li>○ Outdoor Pole/Arm-Mounted Area and Roadway Luminaires</li> <li>○ Outdoor Pole/Arm-Mounted Decorative Luminaires</li> <li>○ Outdoor Full-Cutoff Wall-Mounted Area Luminaires</li> <li>○ Bollards</li> <li>○ Parking Garage Luminaires</li> <li>○ Fuel Pump Canopy Luminaires</li> <li>○ Architectural Flood and Spot Luminaires</li> <li>○ Landscape/Accent Flood and Spot Luminaires</li> <li>○ Outdoor Non-Cutoff and Semi-Cutoff Wall-Mounted Area Luminaires</li> </ul> </li> </ul>
<p>New LED exterior luminaire - DLC reported lumens between 20,000 lm - 29,999 lm</p>	<p>\$200</p>	<p>Per Fixture</p>	<p>Replacement of a lighting fixture wired for exclusive use with LED lamps is installed in an exterior setting. Must fall under applicable DLC primary use category. Must be DLC Standard.</p>	<ul style="list-style-type: none"> <li>• <b>DLC Category:</b> Outdoor</li> <li>• <b>DLC General Application:</b> Outdoor – High Output</li> <li>• <b>DLC Primary Use:</b> <ul style="list-style-type: none"> <li>○ Outdoor Pole/Arm-Mounted Area and Roadway Luminaires</li> <li>○ Outdoor Pole/Arm-Mounted Decorative Luminaires</li> <li>○ Outdoor Full-Cutoff Wall-Mounted Area Luminaires</li> <li>○ Bollards</li> <li>○ Parking Garage Luminaires</li> <li>○ Fuel Pump Canopy Luminaires</li> <li>○ Architectural Flood and Spot Luminaires</li> <li>○ Landscape/Accent Flood and Spot Luminaires</li> <li>○ Outdoor Non-Cutoff and Semi-Cutoff Wall-Mounted Area Luminaires</li> </ul> </li> </ul>
<p>New LED exterior luminaire - DLC reported lumens between 30,000 lm - 39,999 lm</p>	<p>\$250</p>	<p>Per Fixture</p>	<p>Replacement of a lighting fixture wired for exclusive use with LED lamps is installed in an exterior setting. Must fall under applicable DLC primary use category. Must be DLC Standard.</p>	<ul style="list-style-type: none"> <li>• <b>DLC Category:</b> Outdoor</li> <li>• <b>DLC General Application:</b> Outdoor – Very High Output</li> <li>• <b>DLC Primary Use:</b> <ul style="list-style-type: none"> <li>○ Outdoor Pole/Arm-Mounted Area and Roadway Luminaires</li> <li>○ Outdoor Pole/Arm-Mounted Decorative Luminaires</li> <li>○ Outdoor Full-Cutoff Wall-Mounted Area Luminaires</li> <li>○ Bollards</li> <li>○ Parking Garage Luminaires</li> <li>○ Fuel Pump Canopy Luminaires</li> <li>○ Architectural Flood and Spot Luminaires</li> <li>○ Landscape/Accent Flood and Spot Luminaires</li> <li>○ Outdoor Non-Cutoff and Semi-Cutoff Wall-Mounted Area Luminaires</li> </ul> </li> </ul>

New LED exterior luminaire - DLC reported lumens 40,000 lm or more	\$325	Per Fixture	Replacement of a lighting fixture wired for exclusive use with LED lamps is installed in an exterior setting. Must fall under applicable DLC primary use category. Must be DLC Standard.	<ul style="list-style-type: none"> <li>• <b>DLC Category:</b> Outdoor</li> <li>• <b>DLC General Application:</b> Outdoor – Very High Output</li> <li>• <b>DLC Primary Use:</b> <ul style="list-style-type: none"> <li>○ Outdoor Pole/Arm-Mounted Area and Roadway Luminaires</li> <li>○ Outdoor Pole/Arm-Mounted Decorative Luminaires</li> <li>○ Outdoor Full-Cutoff Wall-Mounted Area Luminaires</li> <li>○ Bollards</li> <li>○ Parking Garage Luminaires</li> <li>○ Fuel Pump Canopy Luminaires</li> <li>○ Architectural Flood and Spot Luminaires</li> <li>○ Landscape/Accent Flood and Spot Luminaires</li> <li>○ Outdoor Non-Cutoff and Semi-Cutoff Wall-Mounted Area Luminaires</li> </ul> </li> </ul>
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### LED Retrofit Kits

Equipment Description	Incentive	Unit	Equipment & Eligibility Requirements	Eligible DLC Primary Use Categories
LED linear retrofit kit for 2x2 and 1x4 fixtures	\$5	Per Kit	Replacement of a lighting fixture wired for exclusive use with LED lamps is installed in an interior setting. Must fall under applicable DLC primary use category. Must be DLC Standard.	<ul style="list-style-type: none"> <li>• <b>DLC Category:</b> Indoor Retrofit Kit</li> <li>• <b>DLC General Application:</b> Troffer</li> <li>• <b>DLC Primary Use:</b> <ul style="list-style-type: none"> <li>○ Linear Retrofit Kits for 2x2 Luminaires</li> <li>○ Linear Retrofit Kits for 1x4 Luminaires</li> </ul> </li> </ul>
LED linear retrofit kit for 2x4 fixtures	\$10	Per Kit	Replacement of a lighting fixture wired for exclusive use with LED lamps is installed in an interior setting. Must fall under applicable DLC primary use category. Must be DLC Standard.	<ul style="list-style-type: none"> <li>• <b>DLC Category:</b> Indoor Retrofit Kit</li> <li>• <b>DLC General Application:</b> Troffer</li> <li>• <b>DLC Primary Use:</b> <ul style="list-style-type: none"> <li>○ Linear Retrofit Kits for 2x4 Luminaires</li> </ul> </li> </ul>
LED integrated retrofit kit for 2x2 and 1x4 fixtures	\$45	Per Kit	Replacement of a lighting fixture wired for exclusive use with LED lamps is installed in an interior setting. Must fall under applicable DLC primary use category. Must be DLC Standard.	<ul style="list-style-type: none"> <li>• <b>DLC Category:</b> Indoor Retrofit Kit</li> <li>• <b>DLC General Application:</b> Troffer</li> <li>• <b>DLC Primary Use:</b> <ul style="list-style-type: none"> <li>○ Integrated Retrofit Kits for 2x2 Luminaire</li> <li>○ Integrated Retrofit Kits for 1x4 Luminaires</li> </ul> </li> <li>• Must be a minimum height of 1.5 inches</li> <li>• Integrated kits less than 1.5 inches must use LED integrated flat panel retrofit kit for 2x2 and 1x4 fixtures</li> </ul>

LED integrated retrofit kit for 2x4 fixtures	\$70	Per Kit	Replacement of a lighting fixture wired for exclusive use with LED lamps is installed in an interior setting. Must fall under applicable DLC primary use category. Must be DLC Standard.	<ul style="list-style-type: none"> <li>• <b>DLC Category:</b> Indoor Retrofit Kit</li> <li>• <b>DLC General Application:</b> Troffer</li> <li>• <b>DLC Primary Use:</b> <ul style="list-style-type: none"> <li>○ Integrated Retrofit Kits for 2x4 Luminaires</li> </ul> </li> <li>• Must be a minimum height of 1.5 inches</li> <li>• Integrated kits less than 1.5 inches must use LED integrated flat panel retrofit kit for 2x4 fixtures</li> </ul>
LED integrated flat panel retrofit kit for 2x2 and 1x4 fixtures	\$10	Per Panel Kit	Replacement of a lighting fixture wired for exclusive use with LED lamps is installed in an interior setting. Must fall under applicable DLC primary use category. Must be DLC Standard.	<ul style="list-style-type: none"> <li>• <b>DLC Category:</b> Indoor Retrofit Kit</li> <li>• <b>DLC General Application:</b> Troffer</li> <li>• <b>DLC Primary Use:</b> <ul style="list-style-type: none"> <li>○ Integrated Retrofit Kits for 2x2 Luminaires</li> <li>○ Integrated Retrofit Kits for 1x4 Luminaires</li> </ul> </li> </ul>
LED integrated flat panel retrofit kit for 2x4 fixtures	\$20	Per Panel Kit	Replacement of a lighting fixture wired for exclusive use with LED lamps is installed in an interior setting. Must fall under applicable DLC primary use category. Must be DLC Standard.	<ul style="list-style-type: none"> <li>• <b>DLC Category:</b> Indoor Retrofit Kit</li> <li>• <b>DLC General Application:</b> Troffer</li> <li>• <b>DLC Primary Use:</b> <ul style="list-style-type: none"> <li>○ Integrated Retrofit Kits for 2x4 Luminaires</li> </ul> </li> </ul>
LED retrofit kit for ambient luminaire	\$5	Per Foot	Replacement of a lighting fixture wired for exclusive use with LED lamps is installed in an interior setting. Must fall under applicable DLC primary use category.	<ul style="list-style-type: none"> <li>• <b>DLC Category:</b> Indoor Retrofit Kit</li> <li>• <b>DLC General Application:</b> Linear Ambient</li> <li>• <b>DLC Primary Use:</b> <ul style="list-style-type: none"> <li>○ Retrofit Kits for Direct Linear Ambient Luminaires</li> </ul> </li> </ul>
LED retrofit kit for high/low bay luminaire	\$30	Per Kit	Replacement of a lighting fixture wired for exclusive use with LED lamps is installed in an interior setting. Must fall under applicable DLC primary use category. Must be DLC Standard.	<ul style="list-style-type: none"> <li>• <b>DLC Category:</b> Indoor Retrofit Kit</li> <li>• <b>DLC General Application:</b> Linear Ambient</li> <li>• <b>DLC Primary Use:</b> <ul style="list-style-type: none"> <li>○ Retrofit Kits for High-Bay Luminaires for Commercial and Industrial Buildings</li> <li>○ Retrofit Kits for Low-Bay Luminaires for Commercial and Industrial Buildings</li> </ul> </li> </ul>

<p>LED retrofit kit for exterior luminaire</p>	<p>\$30</p>	<p>Per Kit</p>	<p>Replacement of a lighting fixture wired for exclusive use with LED lamps is installed in an exterior setting. Must fall under applicable DLC primary use category. Must be DLC Standard.</p>	<ul style="list-style-type: none"> <li>• <b>DLC Category:</b> Indoor Retrofit Kit</li> <li>• <b>DLC General Application:</b> Outdoor – Low, Mid, High or Very High Output</li> <li>• <b>DLC Primary Use:</b> <ul style="list-style-type: none"> <li>○ Retrofit Kits for Outdoor Pole/Arm-Mounted Areas and Roadway Luminaires</li> <li>○ Retrofit Kits for Pole/Arm-Mounted Decorative Luminaires</li> <li>○ Retrofit Kits for Large Outdoor Pole/Arm-Mounted Area and Roadway Luminaires</li> <li>○ Retrofit Kits for Outdoor Full-Cutoff Wall-Mounted Area Luminaires</li> <li>○ Retrofit Kits for Parking Garage Luminaires</li> <li>○ Retrofit Kits for Fuel Pump Canopy Luminaires</li> </ul> </li> </ul>
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### LED ENERGY STAR Fixtures

Equipment Description	Incentive	Unit	Equipment & Eligibility Requirements	Additional Qualifications
New LED ENERGY STAR fixture - 1,499 lm or less	\$25	Per Fixture	Replacement of a lighting fixture with an ENERGY STAR LED fixture.	Must be ENERGY STAR qualified.
New LED ENERGY STAR fixture - 1,500 lm - 2,999 lm	\$40	Per Fixture	Replacement of a lighting fixture with an ENERGY STAR LED fixture.	Must be ENERGY STAR qualified.
New LED ENERGY STAR LED fixture - 3,000 lm or greater	\$80	Per Fixture	Replacement of a lighting fixture with an ENERGY STAR LED fixture.	Must be ENERGY STAR qualified.

### LED Sign Lighting

Equipment Description	Incentive	Unit	Equipment & Eligibility Requirements	Additional Eligibility Requirements
Exterior/Dusk-to-Dawn application	\$2	Per Watt Reduced	Replacement, retrofit or new installation of channel letter signs w/ LED technology. Must be DLC Standard.	Must meet ENERGY STAR or DLC, as applicable.
24-hour operation	\$2	Per Watt Reduced	Replacement, retrofit or new installation of channel letter signs w/ LED technology. Must be DLC Standard.	Must meet ENERGY STAR or DLC, as applicable.
Interior application	\$2	Per Watt Reduced	Replacement, retrofit or new installation of channel letter signs w/ LED technology. Must be DLC Standard.	Must meet ENERGY STAR or DLC, as applicable.

## Additional Lighting

Equipment Description	Incentive	Unit	Equipment & Eligibility Requirements
Exit Signs	\$23	Per Unit	Replacement of incandescent or fluorescent exit signs w/ LED type exit sign.
Street & Area Lighting (Customer owned)	\$200	Unit	Replacement or new installation of street and area lighting equipment to a greater efficiency than existing or designed. Must be on DLC standard qualified products list.
Lighting - Other	\$0.05 per kWh saved	Per kWh	Replacement or new installation of lighting to a higher efficiency than existing or designed lighting equipment. Must meet ENERGY STAR or DLC, as applicable.
Lighting – Custom	\$0.05 per kWh saved	Per kWh	Replacement or new installation of lighting to a higher efficiency than existing or designed lighting equipment. Delamping and specialty lighting applications may be eligible but will require approval by the Company.
Tier 1 - Zoned Control	Additional \$0.05 per kWh saved	Per kWh	Zoned controls may receive the Tier 1 incentive rate in addition to the controls incentive. Zoned controls are defined as non-fixture integrated sensors.
Tier 2 - Fixture level control	Additional \$0.08 per kWh saved	Per kWh	Fixture level controls may receive the Tier 2 incentive rate in addition to the controls incentive.
Tier 3 - Networked Lighting Controls	Additional \$0.10 per kWh saved	Per kWh	Networked Lighting Controls may receive the Tier 3 incentive rate in addition to the controls incentive.
Tier 4 - Lighting Optimization	Additional \$0.28 per kWh saved	Per kWh	Prescriptive lighting retrofit projects that optimize kWh savings through de-lamping, fixture layout re-design, and advanced lighting controls may be eligible.
<b>Custom</b>			
Have another idea for an energy saving project? Contact us to learn about custom incentives for projects that save energy, such as new air compressors or low-pressure irrigation systems. 855-801-5803 or <a href="http://energysaveMD-bizsolutions.com">energysaveMD-bizsolutions.com</a>			

EmPOWER Maryland programs are funded by a charge on your energy bill. EmPOWER programs can help you reduce your energy consumption and save you money. To learn more about EmPOWER and how you can participate, go to [energy.maryland.gov/Pages/Facts/empower.aspx](http://energy.maryland.gov/Pages/Facts/empower.aspx).