



Potomac Edison Energy Solutions for Business Lighting Incentives

Retrofit project incentives are capped at the calculated project incentive or up to 50 percent of the total project costs (including labor).

LED Troffer Luminaires				
Equipment Description	Incentive	Unit	Equipment & Eligibility Requirements	Eligible DLC Primary Use Categories
New LED linear recessed troffer for 2x2 and 1x4 luminaires	\$75	Per Fixture	Replacement or new installation of a lighting fixture wired for exclusive use with LED lamps is installed in an interior setting. Must meet ENERGY STAR or DLC, as applicable.	<ul style="list-style-type: none"> • DLC Category: Indoor • DLC General Application: Troffer • DLC Primary Use: <ul style="list-style-type: none"> ○ 2x2 Luminaires for Ambient Lighting of Interior Commercial Spaces ○ 1x4 Luminaires for Ambient Lighting of Interior Commercial Spaces
New LED linear recessed troffer for 2x4 luminaires	\$100	Per Fixture	Replacement or new installation of a lighting fixture wired for exclusive use with LED lamps is installed in an interior setting. Must meet ENERGY STAR or DLC, as applicable.	<ul style="list-style-type: none"> • DLC Category: Indoor • DLC General Application: Troffer • DLC Primary Use: <ul style="list-style-type: none"> ○ 2x4 Luminaires for Ambient Lighting of Interior Commercial Spaces
LED Flat Panel Luminaires				
Equipment Description	Incentive	Unit	Equipment & Eligibility Requirements	Eligible DLC Primary Use Categories
New LED flat panel for 2x2 and 1x4 luminaires	\$50	Per Panel	Replacement or new installation of a lighting fixture wired for exclusive use with LED lamps installed in an interior setting. Must meet ENERGY STAR or DLC, as applicable.	<ul style="list-style-type: none"> • DLC Category: Indoor • DLC General Application: Troffer • DLC Primary Use: <ul style="list-style-type: none"> ○ 2x2 Luminaires for Ambient Lighting of Interior Commercial Spaces ○ 1x4 Luminaires for Ambient Lighting of Interior Commercial Spaces
New LED flat panel for 2x4 luminaires	\$50	Per Panel	Replacement or new installation of a lighting fixture wired for exclusive use with LED lamps installed in an interior setting. Must meet ENERGY STAR or	<ul style="list-style-type: none"> • DLC Category: Indoor • DLC General Application: Troffer • DLC Primary Use:

			DLC, as applicable.	<ul style="list-style-type: none"> ○ 2x4 Luminaires for Ambient Lighting of Interior Commercial Spaces
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LED Linear Ambient/Stairwell Luminaires

Equipment Description	Incentive	Unit	Equipment & Eligibility Requirements	Eligible DLC Primary Use Categories
New LED linear ambient luminaire with direct and indirect components or Vapor Tight, min. IP65	\$30	Per Foot	Replacement or new installation of a lighting fixture wired for exclusive use with LED lamps is installed in an interior setting. Must meet ENERGY STAR or DLC, as applicable	<ul style="list-style-type: none"> • DLC Category: Indoor • DLC General Application: Linear Ambient • DLC Primary Use: <ul style="list-style-type: none"> ○ Direct Linear Ambient Luminaires ○ Linear Ambient Luminaires w/ Indirect Component
New LED linear ambient luminaire	\$30	Per Foot	Replacement or new installation of a lighting fixture wired for exclusive use with LED lamps is installed in an interior setting. Must meet ENERGY STAR or DLC, as applicable.	<ul style="list-style-type: none"> • DLC Category: Indoor • DLC General Application: Linear Ambient • DLC Primary Use: <ul style="list-style-type: none"> ○ Direct Linear Ambient Luminaires ○ Linear Ambient Luminaires w/ Indirect Component
New LED stairwell luminaire	\$100	Per Fixture	Replacement or new installation of a lighting fixture wired for exclusive use with LED lamps is installed in an interior setting. Must meet ENERGY STAR or DLC, as applicable.	<ul style="list-style-type: none"> • DLC Category: Outdoor • DLC General Application: Outdoor – Low, Mid, High, or Very High Output • DLC Primary Use: <ul style="list-style-type: none"> ○ Stairwell and Passageway Luminaires

LED Interior Directional Luminaires

Equipment Description	Incentive	Unit	Equipment & Eligibility Requirements	Eligible DLC Primary Use Categories
New LED wall wash luminaire	\$30	Per Foot	Replacement or new installation of a lighting fixture wired for exclusive use with LED lamps is installed in an interior setting. Must meet ENERGY STAR or DLC, as applicable.	<ul style="list-style-type: none"> • DLC Category: Indoor • DLC General Application: Interior Directional • DLC Primary Use: <ul style="list-style-type: none"> ○ Wall-Wash Luminaires
New LED track/mono-point luminaire	\$40	Per Head	Replacement or new installation of a lighting fixture wired for exclusive use with LED lamps is installed in an interior setting. Must meet ENERGY STAR or DLC, as applicable.	<ul style="list-style-type: none"> • DLC Category: Indoor • DLC General Application: Interior Directional • DLC Primary Use: <ul style="list-style-type: none"> ○ Track or Mono-Point Directional Luminaires

LED Display Case Luminaires

Equipment Description	Incentive	Unit	Equipment & Eligibility Requirements	Eligible DLC Primary Use Categories

New LED display case luminaire	\$40	Per Fixture	Replacement or new installation of a lighting fixture wired for exclusive use with LED lamps is installed in an interior setting. Must meet ENERGY STAR or DLC, as applicable.	<ul style="list-style-type: none"> • DLC Category: Indoor • DLC General Application: Display Case • DLC Primary Use: <ul style="list-style-type: none"> ○ Display Case Luminaires
New LED display case luminaire installed in reach- in coolers/freezers	\$50	Per Fixture	Purchase and installation of LED luminaries in vertical and horizontal refrigerated display cases replacing linear fluorescent lamp technology. Must meet ENERGY STAR or DLC, as applicable.	<ul style="list-style-type: none"> • DLC Category: Indoor • DLC General Application: Display Case • DLC Primary Use: <ul style="list-style-type: none"> ○ Horizontal Refrigerated Case Luminaires ○ Vertical Refrigerated Case Luminaires
LED High/Low Bay Luminaires				
Equipment Description	Incentive	Unit	Equipment & Eligibility Requirements	Eligible DLC Primary Use Categories
New LED high/low bay luminaire - DLC reported lumens between 5,000 lm - 9,999 lm	\$200	Per Fixture	Replacement or new installation of a lighting fixture wired for exclusive use with LED lamps is installed in an interior setting. Must meet ENERGY STAR or DLC, as applicable.	<ul style="list-style-type: none"> • DLC Category: Indoor • DLC General Application: <ul style="list-style-type: none"> ○ High-Bay ○ Low-Bay • DLC Primary Use: <ul style="list-style-type: none"> ○ High-Bay Luminaires for Commercial and Industrial Buildings ○ Low-Bay Luminaires for Commercial and Industrial Buildings ○ High-Bay Aisle Luminaires
New LED high/low bay luminaire - DLC reported lumens between 10,000 lm - 19,999 lm	\$300	Per Fixture	Replacement or new installation of a lighting fixture wired for exclusive use with LED lamps is installed in an interior setting. Must meet ENERGY STAR or DLC, as applicable.	<ul style="list-style-type: none"> • DLC Category: Indoor • DLC General Application: <ul style="list-style-type: none"> ○ High-Bay ○ Low-Bay • DLC Primary Use: <ul style="list-style-type: none"> ○ High-Bay Luminaires for Commercial and Industrial Buildings ○ Low-Bay Luminaires for Commercial and Industrial Buildings ○ High-Bay Aisle Luminaires
New LED high/low bay luminaire - DLC reported lumens between 20,000 lm - 29,999 lm	\$400	Per Fixture	Replacement or new installation of a lighting fixture wired for exclusive use with LED lamps is installed in an interior setting. Must meet ENERGY STAR or DLC, as applicable.	<ul style="list-style-type: none"> • DLC Category: Indoor • DLC General Application: <ul style="list-style-type: none"> ○ High-Bay ○ Low-Bay • DLC Primary Use: <ul style="list-style-type: none"> ○ High-Bay Luminaires for Commercial and Industrial

				Buildings <ul style="list-style-type: none"> ○ Low-Bay Luminaires for Commercial and Industrial Buildings ○ High-Bay Aisle Luminaires
New LED high/low bay luminaire - DLC reported lumens between 30,000 lm - 39,999 lm	\$500	Per Fixture	Replacement or new installation of a lighting fixture wired for exclusive use with LED lamps installed in an interior setting. Must meet ENERGY STAR or DLC, as applicable.	<ul style="list-style-type: none"> • DLC Category: Indoor • DLC General Application: <ul style="list-style-type: none"> ○ High-Bay ○ Low-Bay • DLC Primary Use: <ul style="list-style-type: none"> ○ High-Bay Luminaires for Commercial and Industrial Buildings ○ Low-Bay Luminaires for Commercial and Industrial Buildings ○ High-Bay Aisle Luminaires
New LED high/low bay luminaire - DLC reported lumens 40,000 lm or more	\$600	Per Fixture	Replacement or new installation of a lighting fixture wired for exclusive use with LED lamps installed in an interior setting. Must meet ENERGY STAR or DLC, as applicable.	<ul style="list-style-type: none"> • DLC Category: Indoor • DLC General Application: <ul style="list-style-type: none"> ○ High-Bay ○ Low-Bay • DLC Primary Use: <ul style="list-style-type: none"> ○ High-Bay Luminaires for Commercial and Industrial Buildings ○ Low-Bay Luminaires for Commercial and Industrial Buildings ○ High-Bay Aisle Luminaires

LED Exterior Luminaires

Equipment Description	Incentive	Unit	Equipment & Eligibility Requirements	Eligible DLC Primary Use Categories
New LED exterior luminaire - DLC reported lumens 4,999 lm or less	\$150	Per Fixture	Replacement or new installation of a lighting fixture wired for exclusive use with LED lamps installed in an exterior setting. Must meet ENERGY STAR or DLC, as applicable.	<ul style="list-style-type: none"> • DLC Category: Outdoor • DLC General Application: Outdoor – Low Output • DLC Primary Use: <ul style="list-style-type: none"> ○ Outdoor Pole/Arm-Mounted Area and Roadway Luminaires ○ Outdoor Pole/Arm-Mounted Decorative Luminaires ○ Outdoor Full-Cutoff Wall-Mounted Area Luminaires ○ Bollards ○ Parking Garage Luminaires ○ Fuel Pump Canopy Luminaires ○ Architectural Flood and Spot Luminaires ○ Landscape/Accent Flood and Spot Luminaires ○ Outdoor Non-Cutoff and Semi-Cutoff Wall-Mounted Area Luminaires
New LED exterior luminaire - DLC reported lumens between 5,000 lm - 9,999 lm	\$250	Per Fixture	Replacement or new installation of a lighting fixture wired for exclusive use with LED lamps installed in an exterior setting. Must meet ENERGY STAR or DLC, as applicable.	<ul style="list-style-type: none"> • DLC Category: Outdoor • DLC General Application: Outdoor – Mid Output • DLC Primary Use: <ul style="list-style-type: none"> ○ Outdoor Pole/Arm-Mounted Area and Roadway Luminaires ○ Outdoor Pole/Arm-Mounted Decorative Luminaires ○ Outdoor Full-Cutoff Wall-Mounted Area Luminaires ○ Bollards ○ Parking Garage Luminaires ○ Fuel Pump Canopy Luminaires ○ Architectural Flood and Spot Luminaires ○ Landscape/Accent Flood and Spot Luminaires ○ Outdoor Non-Cutoff and Semi-Cutoff Wall-Mounted Area Luminaires
New LED exterior luminaire - DLC reported lumens between 10,000 lm - 19,999 lm	\$300	Per Fixture	Replacement or new installation of a lighting fixture wired for exclusive use with LED lamps installed in an exterior setting. Must meet ENERGY STAR or DLC, as applicable.	<ul style="list-style-type: none"> • DLC Category: Outdoor • DLC General Application: Outdoor – High Output • DLC Primary Use: <ul style="list-style-type: none"> ○ Outdoor Pole/Arm-Mounted Area and Roadway

				<p>Luminaires</p> <ul style="list-style-type: none"> ○ Outdoor Pole/Arm-Mounted Decorative Luminaires ○ Outdoor Full-Cutoff Wall-Mounted Area Luminaires ○ Bollards ○ Parking Garage Luminaires ○ Fuel Pump Canopy Luminaires ○ Architectural Flood and Spot Luminaires ○ Landscape/Accent Flood and Spot Luminaires ○ Outdoor Non-Cutoff and Semi-Cutoff Wall-Mounted Area Luminaires
New LED exterior luminaire - DLC reported lumens between 20,000 lm - 29,999 lm	\$400	Per Fixture	Replacement or new installation of a lighting fixture wired for exclusive use with LED lamps installed in an exterior setting. Must meet ENERGY STAR or DLC, as applicable.	<ul style="list-style-type: none"> ● DLC Category: Outdoor ● DLC General Application: Outdoor – High Output ● DLC Primary Use: <ul style="list-style-type: none"> ○ Outdoor Pole/Arm-Mounted Area and Roadway Luminaires ○ Outdoor Pole/Arm-Mounted Decorative Luminaires ○ Outdoor Full-Cutoff Wall-Mounted Area Luminaires ○ Bollards ○ Parking Garage Luminaires ○ Fuel Pump Canopy Luminaires ○ Architectural Flood and Spot Luminaires ○ Landscape/Accent Flood and Spot Luminaires ○ Outdoor Non-Cutoff and Semi-Cutoff Wall-Mounted Area Luminaires
New LED exterior luminaire - DLC reported lumens between 30,000 lm - 39,999 lm	\$500	Per Fixture	Replacement or new installation of a lighting fixture wired for exclusive use with LED lamps installed in an exterior setting. Must meet ENERGY STAR or DLC, as applicable.	<ul style="list-style-type: none"> ● DLC Category: Outdoor ● DLC General Application: Outdoor – Very High Output ● DLC Primary Use: <ul style="list-style-type: none"> ○ Outdoor Pole/Arm-Mounted Area and Roadway Luminaires ○ Outdoor Pole/Arm-Mounted Decorative Luminaires ○ Outdoor Full-Cutoff Wall-Mounted Area Luminaires ○ Bollards ○ Parking Garage Luminaires

				<ul style="list-style-type: none"> ○ Fuel Pump Canopy Luminaires ○ Architectural Flood and Spot Luminaires ○ Landscape/Accent Flood and Spot Luminaires ○ Outdoor Non-Cutoff and Semi-Cutoff Wall-Mounted Area Luminaires
New LED exterior luminaire - DLC reported lumens 40,000 lm or more	\$600	Per Fixture	Replacement or new installation of a lighting fixture wired for exclusive use with LED lamps installed in an exterior setting. Must meet ENERGY STAR or DLC, as applicable.	<ul style="list-style-type: none"> ● DLC Category: Outdoor ● DLC General Application: Outdoor – Very High Output ● DLC Primary Use: <ul style="list-style-type: none"> ○ Outdoor Pole/Arm-Mounted Area and Roadway Luminaires ○ Outdoor Pole/Arm-Mounted Decorative Luminaires ○ Outdoor Full-Cutoff Wall-Mounted Area Luminaires ○ Bollards ○ Parking Garage Luminaires ○ Fuel Pump Canopy Luminaires ○ Architectural Flood and Spot Luminaires ○ Landscape/Accent Flood and Spot Luminaires ○ Outdoor Non-Cutoff and Semi-Cutoff Wall-Mounted Area Luminaires

LED Retrofit Kits

Equipment Description	Incentive	Unit	Equipment & Eligibility Requirements	Eligible DLC Primary Use Categories
LED linear retrofit kit for 2x2 and 1x4 fixtures	\$25	Per Fixture	Replacement or new installation of a lighting fixture wired for exclusive use with LED lamps installed in an interior setting. Must meet ENERGY STAR or DLC, as applicable.	<ul style="list-style-type: none"> ● DLC Category: Indoor Retrofit Kit ● DLC General Application: Troffer ● DLC Primary Use: <ul style="list-style-type: none"> ○ Linear Retrofit Kits for 2x2 Luminaires ○ Linear Retrofit Kits for 1x4 Luminaires
LED linear retrofit kit for 2x4 fixtures	\$45	Per Fixture	Replacement or new installation of a lighting fixture wired for exclusive use with LED lamps installed in an interior setting. Must meet ENERGY STAR or DLC, as applicable.	<ul style="list-style-type: none"> ● DLC Category: Indoor Retrofit Kit ● DLC General Application: Troffer ● DLC Primary Use: <ul style="list-style-type: none"> ○ Linear Retrofit Kits for 2x4 Luminaires
LED integrated retrofit kit for 2x2 and 1x4 fixtures	\$75	Per Fixture	Replacement or new installation of a lighting fixture wired for exclusive use with LED lamps installed in an interior setting. Must meet ENERGY STAR or DLC, as applicable.	<ul style="list-style-type: none"> ● DLC Category: Indoor Retrofit Kit ● DLC General Application: Troffer ● DLC Primary Use: <ul style="list-style-type: none"> ○ Integrated Retrofit Kits for 2x2 Luminaires ○ Integrated Retrofit Kits for 1x4 Luminaires

LED integrated retrofit kit for 2x4 fixtures	\$110	Per Fixture	Replacement or new installation of a lighting fixture wired for exclusive use with LED lamps is installed in an interior setting. Must meet ENERGY STAR or DLC, as applicable.	<ul style="list-style-type: none"> • DLC Category: Indoor Retrofit Kit • DLC General Application: Troffer • DLC Primary Use: <ul style="list-style-type: none"> ○ Integrated Retrofit Kits for 2x4 Luminaires
LED integrated flat panel retrofit kit for 2x2 and 1x4 fixtures	\$20	Per Panel Kit	Replacement or new installation of a lighting fixture wired for exclusive use with LED lamps is installed in an interior setting. Must meet ENERGY STAR or DLC, as applicable.	<ul style="list-style-type: none"> • DLC Category: Indoor Retrofit Kit • DLC General Application: Troffer • DLC Primary Use: <ul style="list-style-type: none"> ○ Integrated Retrofit Kits for 2x2 Luminaires ○ Integrated Retrofit Kits for 1x4 Luminaires
LED integrated flat panel retrofit kit for 2x4 fixtures	\$40	Per Panel Kit	Replacement or new installation of a lighting fixture wired for exclusive use with LED lamps is installed in an interior setting. Must meet ENERGY STAR or DLC, as applicable.	<ul style="list-style-type: none"> • DLC Category: Indoor Retrofit Kit • DLC General Application: Troffer • DLC Primary Use: <ul style="list-style-type: none"> ○ Integrated Retrofit Kits for 2x4 Luminaires
LED retrofit kit for linear ambient luminaire	\$15	Per Foot	Replacement or new installation of a lighting fixture wired for exclusive use with LED lamps is installed in an interior setting. Must meet ENERGY STAR or DLC, as applicable.	<ul style="list-style-type: none"> • DLC Category: Indoor Retrofit Kit • DLC General Application: Linear Ambient • DLC Primary Use: <ul style="list-style-type: none"> ○ Retrofit Kits for Direct Linear Ambient Luminaires
LED retrofit kit for high/low bay luminaire	\$100	Per Fixture	Replacement or new installation of a lighting fixture wired for exclusive use with LED lamps is installed in an interior setting. Must meet ENERGY STAR or DLC, as applicable.	<ul style="list-style-type: none"> • DLC Category: Indoor Retrofit Kit • DLC General Application: <ul style="list-style-type: none"> ○ High-Bay ○ Low-Bay • DLC Primary Use: <ul style="list-style-type: none"> ○ Retrofit Kits for High-Bay Luminaires for Commercial and Industrial Buildings ○ Retrofit Kits for Low-Bay Luminaires for Commercial and Industrial Buildings
LED retrofit kit for exterior luminaire	\$100	Per Fixture	Replacement or new installation of a lighting fixture wired for exclusive use with LED lamps is installed in an interior setting. Must meet ENERGY STAR or DLC, as applicable.	<ul style="list-style-type: none"> • DLC Category: Outdoor Retrofit Kit • DLC General Application: Outdoor – Low, Mid, High or Very High Output • DLC Primary Use: <ul style="list-style-type: none"> ○ Retrofit Kits for Outdoor Pole/Arm-Mounted Areas and Roadway Luminaires ○ Retrofit Kits for Pole/Arm-Mounted Decorative Luminaires ○ Retrofit Kits for Large Outdoor Pole/Arm-Mounted Area and Roadway Luminaires ○ Retrofit Kits for Outdoor Full-Cutoff Wall-Mounted Area Luminaires ○ Retrofit Kits for Parking Garage Luminaires

				o Retrofit Kits for Fuel Pump Canopy Luminaires
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LED ENERGY STAR Fixtures				
Equipment Description	Incentive	Unit	Equipment & Eligibility Requirements	Additional Qualifications
New LED ENERGY STAR fixture - 1,499 lm or less	\$30	Per Fixture	Replacement or new installation of a lighting fixture wired for exclusive use with LED lamps is installed in an interior setting.	Must be ENERGY STAR qualified.
New LED ENERGY STAR fixture - 1,500 lm - 2,999 lm	\$50	Per Fixture	Replacement or new installation of a lighting fixture wired for exclusive use with LED lamps is installed in an interior setting.	Must be ENERGY STAR qualified.
New LED ENERGY STAR LED fixture - 3,000 lm or greater	\$100	Per Fixture	Replacement or new installation of a lighting fixture wired for exclusive use with LED lamps is installed in an interior setting.	Must be ENERGY STAR qualified.

LED Replacement Lamps

Equipment Description	Incentive	Unit	Equipment & Eligibility Requirements	Eligible DLC Primary Use Categories
LED linear replacement lamp with new LED driver	\$10.20	Per Lamp	Replacement or new installation of linear LED lighting equipment to a higher efficiency than existing or designed. Must meet ENERGY STAR or DLC, as applicable.	<ul style="list-style-type: none"> • DLC Category: Linear Replacement Lamps • DLC General Application: <ul style="list-style-type: none"> ○ Four-Foot Linear Replacement Lamps ○ Two-Foot Linear Replacement Lamps ○ U-Bend Replacement Lamps • DLC Primary Use: <ul style="list-style-type: none"> ○ 2-Lamp External Driver Lamp-Style Retrofit Kits (UL Type C) ○ 3-Lamp External Driver Lamp-Style Retrofit Kits (UL Type C) ○ 4-Lamp External Driver Lamp-Style Retrofit Kits (UL Type C) ○ 6-lamp External Driver Lamp-Style Retrofit Kits (UL Type C)
LED mogul-screw base replacement for HID lamps and new external driver	\$80	Per Lamp	Replacement or new installation of linear LED lighting equipment to a higher efficiency than existing or designed. Must meet ENERGY STAR or DLC, as applicable.	<ul style="list-style-type: none"> • DLC Category: Mogul Screw-Base Replacements for HID Lamps • DLC General Application: <ul style="list-style-type: none"> ○ Outdoor – Low, Mid, or High Output ○ High-Bay • DLC Primary Use: <ul style="list-style-type: none"> ○ Replacement Lamps for Outdoor Pole/Arm-Mounted Area and Roadway Luminaires (Type C) ○ Replacement Lamps for Outdoor Pole/Arm-Mounted Decorative Luminaires (Type C) ○ Replacement Lamps for Outdoor Full-Cutoff Wall-Mounted Area Luminaires (Type C) ○ Replacement Lamps for High-Bay Luminaires (Type C) ○ Replacement Lamps for Low-Bay Luminaires (Type C)
LED linear replacement lamp using internal driver (Type-A)	\$6.80	Per Lamp	Replacement or new installation of linear LED lighting equipment to a higher efficiency than existing or designed. Must meet ENERGY STAR or DLC, as applicable.	<ul style="list-style-type: none"> • DLC Category: Linear Replacement Lamps • DLC General Application: <ul style="list-style-type: none"> ○ T8 Four-Foot ○ T8 Two-Foot ○ U-Bend Replacement Lamps • DLC Primary Use: <ul style="list-style-type: none"> ○ Replacement Lamps (plug and play) (UL Type A)

LED pin-base replacement lamp for CFL	\$8.50	Per Lamp	Replacement or new installation of a lighting fixture wired for exclusive use with LED lamps is installed in an interior setting.	Must meet ENERGY STAR or DLC, as applicable.
LED A lamp	\$4.00	Per Lamp	Purchase and installation of an ENERGY STAR LED lamps, including A-Line and specialty lamps.	Must meet ENERGY STAR or DLC, as applicable.
LED Decorative or Globe lamp	\$5.00	Per Lamp	Purchase and installation of an ENERGY STAR LED lamps, including A-Line and specialty lamps.	Must meet ENERGY STAR or DLC, as applicable.
LED MR lamp	\$5.00	Per Lamp	Purchase and installation of an ENERGY STAR LED lamps, including A-Line and specialty lamps.	Must meet ENERGY STAR or DLC, as applicable.
LED PAR lamp	\$5 per lamp - PAR20; \$10 per lamp - PAR30 & PAR38	Per Lamp	Purchase and installation of an ENERGY STAR LED lamps, including A-Line and specialty lamps.	Must meet ENERGY STAR or DLC, as applicable.

LED Sign Lighting

Equipment Description	Incentive	Unit	Equipment & Eligibility Requirements	Additional Eligibility Requirements
Exterior/Dusk-to-Dawn application	\$2	Per Watt Reduced	Replacement, retrofit or new installation of channel letter signs w/ LED technology.	Must meet ENERGY STAR or DLC, as applicable.
Interior application	\$2	Per Watt Reduced	Replacement, retrofit or new installation of channel letter signs w/ LED technology.	Must meet ENERGY STAR or DLC, as applicable.
24-hour operation	\$2	Per Watt Reduced	Replacement, retrofit or new installation of channel letter signs w/ LED technology.	Must meet ENERGY STAR or DLC, as applicable.

Networked Lighting Controls

Equipment Description	Incentive	Unit	Equipment & Eligibility Requirements	Additional Eligibility Requirements
Networked lighting control system controlling efficient luminaires	\$0.60	Per Watt Control	New installation of a networked lighting control system by applying, but not limited to occupancy sensors, photo sensors, and dimming controls where the system must dim or turn off individual fixtures based on local occupancy and/or light levels. The control system must include luminaire-level lighting control (LLLC) that can switch lights on and off based on occupancy and is capable of full-range dimming based on local light levels.	<ul style="list-style-type: none"> Equipment must be listed on DLC NLC Qualified products list. Minimum of two different control strategies must be enacted (e.g., motion and daylighting). Min. Watts controlled must be at least 200 Watts.
Networked lighting control w/local or cloud server required	\$60	Per Fixture	New installation of lighting controls on existing lighting control system including but not limited to occupancy sensors, photo sensors, and dimming controls where the system must dim or turn off individual fixtures based on local occupancy and/or light levels. The control system must include luminaire-level lighting control (LLLC) that can switch lights on and off based on occupancy and is capable of full-range dimming based on local light levels.	<ul style="list-style-type: none"> Equipment must be listed on DLC NLC Qualified products list. Minimum of two different control strategies must be enacted (e.g., motion and daylighting). Min. Watts Controlled = 20 Integral fixture-mounted sensors able to be programmed, configured, networked, and addressable. Local or Cloud based server required
Networked lighting control - w/local or cloud server required - lower wattage fixtures/downlights	\$30	Per Fixture	New installation of lighting controls on existing lighting control system including but not limited to occupancy sensors, photo sensors, and dimming controls where the system must dim or turn off individual fixtures based on local occupancy and/or light levels. The control system must include luminaire-level lighting control (LLLC) that can switch lights on and off based on occupancy and is capable of full-range dimming based on local light levels.	<ul style="list-style-type: none"> Equipment must be listed on DLC NLC Qualified products list. Minimum of two different control strategies must be enacted (e.g., motion and daylighting). Integral fixture-mounted sensors able to be programmed, configured, networked, and addressable. Local or Cloud based server required
Networked lighting control no server required	\$50	Per Fixture	New installation of lighting controls on existing lighting control system including but not limited to occupancy sensors, photo sensors, and dimming controls where the system must dim or turn off individual fixtures based on local occupancy and/or light levels. The control system must include luminaire-level lighting control (LLLC) that can switch lights on and off based on occupancy and is capable of full-range dimming based on local light levels.	<ul style="list-style-type: none"> Equipment must be listed on DLC NLC Qualified products list. Minimum of two different control strategies must be enacted (e.g., motion and daylighting). Min. Watts Controlled = 20 Integral fixture-mounted sensors able to be programmed, configured, networked, and addressable.
Networked lighting control no server required - lower wattage fixtures/downlights	\$10	Per Fixture	New installation of lighting controls on existing lighting control system including but not limited to occupancy sensors, photo sensors, and dimming controls where the system must dim or turn off individual fixtures	<ul style="list-style-type: none"> Equipment must be listed on DLC NLC Qualified products list. Minimum of two different control strategies must be enacted (e.g., motion and

			based on local occupancy and/or light levels. The control system must include luminaire-level lighting control (LLLC) that can switch lights on and off based on occupancy and is capable of full-range dimming based on local light levels.	daylighting). <ul style="list-style-type: none"> Integral fixture-mounted sensors able to be programmed, configured, networked, and addressable.
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Occupancy Controls				
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Equipment Description	Incentive	Unit	Equipment & Eligibility Requirements	Additional Eligibility Requirements
Dual daylight & occupancy sensor (DOS)	\$50	Per Control	New installation of dual daylight & occupancy sensor lighting controls.	<ul style="list-style-type: none"> Min. Watts Controlled = 150 Both daylighting and occupancy controls must be installed and operate in unison. Hardwired/wireless ceiling or wall-mounted Fixtures must be located within daylight zone.
Dual daylight & occupancy sensor (DOS) - lower wattage fixtures/downlights	\$30	Per Fixture	New installation of dual daylight & occupancy sensor lighting controls.	<ul style="list-style-type: none"> Min. Watts Controlled = 20 Controls must be attached to fixtures. Both daylighting and occupancy controls must be installed and operate in unison. Fixtures must be located within daylight zone
Daylight continuous dimming control	\$40	Per Control	New installation of daylight continuous dimming lighting controls.	<ul style="list-style-type: none"> Min. Watts Controlled = 150 Control must dim lamps in response to ambient daylight. Hardwired/wireless ceiling or wall-mounted Fixtures must be located within daylight zone
Daylight continuous dimming control - lower wattage fixtures/downlights	\$20	Per Fixture	New installation of daylight continuous dimming lighting controls.	<ul style="list-style-type: none"> Min. Watts Controlled = 20 Controls must be attached to fixtures. Control must dim lamps in response to ambient daylight. Fixtures must be located within daylight zone.
Vacancy controls	\$40	Per Control	New installation of vacancy lighting controls.	<ul style="list-style-type: none"> Min. Watts Controlled = 150 Hardwired/wireless ceiling or wall-mounted vacancy control with passive infrared technology.
Vacancy control - lower wattage fixtures/downlights	\$20	Per Fixture	New installation of vacancy lighting controls.	<ul style="list-style-type: none"> Min. Watts Controlled = 20 Hardwired/wireless fixture-mounted vacancy control. Control may be furnished with fixture by manufacturer or installed on existing fixtures in retrofit applications
Occupancy control	\$40	Per Control	New installation of lighting occupancy controls.	<ul style="list-style-type: none"> Min. Watts Controlled = 150 Hardwired/wireless ceiling or wall-mounted occupancy control with passive infrared technology
Occupancy control - lower wattage fixtures/downlights	\$20	Per Fixture	New installation of lighting occupancy controls.	<ul style="list-style-type: none"> Min. Watts Controlled = 20 Hardwired/wireless fixture-mounted occupancy control. Control may be furnished with fixture by manufacturer or installed on existing fixtures in retrofit applications

Additional Lighting			
Equipment Description	Incentive	Unit	Equipment & Eligibility Requirements
Exit Signs	\$23	Per Unit	Replacement of incandescent or fluorescent exit signs w/ LED type exit sign.
Linear Fluorescent HE T8	\$15	Per Fixture	Replacement of existing T8 lamps with high performance T8 lamps to a higher efficiency than existing or designed.
Street & Area Lighting (Customer owned)	\$200	Unit	Replacement or new installation of street and area lighting equipment to a greater efficiency than existing or designed. Must meet Energy Star or DLC, as applicable.
LED Illuminated Signage (Backlit/Flat Screen/Wet Erase)	\$10	Per SF. of Screen	N/A
LED Traffic Signals	\$35	Lamp	Purchase and installation of ENERGY STAR LED lamps, including A-Line and specialty lamps.
Lighting - Other	\$0.05 per kWh saved	Per kWh	Replacement or new installation of lighting to a higher efficiency than existing or designed lighting equipment. Must meet ENERGY STAR or DLC, as applicable.
Lighting – Custom	\$0.05 per kWh saved	Per kWh	Replacement or new installation of lighting to a higher efficiency than existing or designed lighting equipment. Delamping and specialty lighting applications may be eligible, but will require approval by the Company.
Custom			
Have another idea for an energy saving project? Contact us to learn about custom incentives for projects that save energy, such as new air compressors or low-pressure irrigation systems. 855-801-5803 or energysavemd-business.com			

EmPOWER Maryland programs are funded by a charge on your energy bill. EmPOWER programs can help you reduce your energy consumption and save you money. To learn more about EmPOWER and how you can participate, go to energy.maryland.gov/Pages/Facts/empower.aspx.

By participating in these energy efficiency and peak demand reduction programs, customers agree to allow their utility to retain ownership of all Capacity Rights which refers to the demand reduction associated with any energy efficiency and peak demand reduction measure for which incentives were provided by the Company. Your utility will aggregate these energy efficiency demand reduction attributes into the PJM capacity market with proceeds being used to offset the program costs.