



## **Potomac Edison Energy Solutions for Business Prescriptive Lighting Incentives**

Retrofit project incentives are capped at the calculated project incentive or up to 50% of the total project costs (including labor).

| LED Troffer Luminaires                                     |           |             |   |  |
|--|-----------|-------------|---|--|
| Equipment Description                                      | Incentive | Unit        | Equipment & Eligibility Requirements  | Eligible DLC Primary Use Categories  |
| New LED linear recessed troffer for 2x2 and 1x4 luminaires | \$55      | Per Fixture | Replacement of a lighting fixture installed in an interior setting. Must fall under applicable DLC primary use category. Must be DLC Premium. | <ul> <li>DLC Category: Indoor</li> <li>DLC General Application: Troffer</li> <li>DLC Primary Use:         <ul> <li>2x2 Luminaires for Ambient Lighting of Interior Commercial Spaces</li> <li>1x4 Luminaires for Ambient Lighting of Interior Commercial Spaces</li> </ul> </li> <li>Fixture Housing must be a minimum height of 1.5 inches</li> <li>Troffers less than 1.5 inches must apply using the LED Flat Panel Luminaires measure</li> <li>Product spec sheets must show dimensions</li> </ul> |
| New LED linear recessed troffer for 2x4 luminaires         | \$80      | Per Fixture | Replacement of a lighting fixture installed in an interior setting. Must fall under applicable DLC primary use category. Must be DLC Premium. | <ul> <li>DLC Category: Indoor</li> <li>DLC General Application: Troffer</li> <li>DLC Primary Use:         <ul> <li>2x4 Luminaires for Ambient Lighting of Interior Commercial Spaces</li> </ul> </li> <li>Fixture Housing must be a minimum height of 1.5 inches</li> <li>Troffers less than 1.5 inches must apply using the LED Flat Panel Luminaires measure</li> <li>Product spec sheets must show dimensions</li> </ul>  |

| LED Flat Panel Luminaires                     |           |           |   |  |
|---|-----------|-----------|---|--|
| Equipment Description                         | Incentive | Unit      | Equipment & Eligibility<br>Requirements   | Eligible DLC Primary Use Categories  |
| New LED flat panel for 2x2 and 1x4 luminaires | \$20      | Per Panel | Replacement of a lighting fixture installed in an interior setting. Must fall under applicable DLC primary use category. Must be DLC Premium. | <ul> <li>DLC Category: Indoor</li> <li>DLC General Application: Troffer</li> <li>DLC Primary Use:         <ul> <li>2x2 Luminaires for Ambient Lighting of Interior Commercial Spaces</li> <li>1x4 Luminaires for Ambient Lighting of Interior Commercial Spaces</li> </ul> </li> <li>Product spec sheets must show dimensions</li> </ul> |
| New LED flat panel for 2x4 luminaires         | \$40      | Per Panel | Replacement of a lighting fixture installed in an interior setting. Must fall under applicable DLC primary use category. Must be DLC Premium. | <ul> <li>DLC Category: Indoor</li> <li>DLC General Application: Troffer</li> <li>DLC Primary Use:         <ul> <li>2x4 Luminaires for Ambient Lighting of Interior Commercial Spaces</li> </ul> </li> <li>Product spec sheets must show dimensions</li> </ul>  |

| LED Linear Ambient/Stairwell Luminaires   |           |             |   |  |
|---|-----------|-------------|---|--|
| Equipment Description   | Incentive | Unit        | Equipment & Eligibility Requirements  | Eligible DLC Primary Use Categories  |
| New LED linear ambient<br>luminaire with direct and indirect<br>components or Vapor Tight, min.<br>IP65 | \$15      | Per Foot    | Replacement of a lighting fixture wired for exclusive use with LED lamps is installed in an interior setting. Must fall under applicable DLC primary use category. Must be DLC Premium. | <ul> <li>DLC Category: Indoor</li> <li>DLC General Application: Linear Ambient</li> <li>DLC Primary Use:         <ul> <li>Direct Linear Ambient Luminaires</li> <li>Linear Ambient Luminaires w/ Indirect Component</li> </ul> </li> </ul> |
| New LED linear ambient<br>luminaire   | \$10      | Per Foot    | Replacement of a lighting fixture wired for exclusive use with LED lamps is installed in an interior setting. Must fall under applicable DLC primary use category. Must be DLC Premium. | <ul> <li>DLC Category: Indoor</li> <li>DLC General Application: Linear Ambient</li> <li>DLC Primary Use:         <ul> <li>Direct Linear Ambient Luminaires</li> <li>Linear Ambient Luminaires w/ Indirect Component</li> </ul> </li> </ul> |
| New LED stairwell luminaire   | \$85      | Per Fixture | Replacement of a lighting fixture wired for exclusive use with LED lamps is installed in an interior setting. Must fall under applicable DLC primary use category. Must be DLC Premium. | DLC Category: Outdoor  DLC General Application: Outdoor – Low, Mid, High, or Very High Output  DLC Primary Use:  Stairwell and Passageway Luminaires  Fixture must be installed in stairwell   |

|                                    | LED Interior Directional Luminaires |          |   |   |  |
|------------------------------------|-------------------------------------|----------|---|---|--|
| Equipment Description              | Incentive                           | Unit     | Equipment & Eligibility Requirements  | Eligible DLC Primary Use Categories   |  |
| New LED wall wash luminaire        | \$15                                | Per Foot | Replacement of a lighting fixture wired for exclusive use with LED lamps is installed in an interior setting. Must fall under applicable DLC primary use category. Must be DLC Premium. | <ul> <li>DLC Category: Indoor</li> <li>DLC General Application: Interior Directional</li> <li>DLC Primary Use:         <ul> <li>Wall-Wash Luminaires</li> </ul> </li> </ul> |  |
| New LED track/mono-point luminaire | \$30                                | Per Head | Replacement of a lighting fixture wired for exclusive use with LED lamps is installed in an interior setting. Must fall under applicable DLC primary use category. Must be DLC Premium. | DLC Category: Indoor     DLC General Application: Interior Directional     DLC Primary Use:   |  |

|   | LED Display Case Luminaires |             |   |  |  |  |
|---|-----------------------------|-------------|---|--|--|--|
| Equipment Description   | Incentive                   | Unit        | Equipment & Eligibility Requirements  | Eligible DLC Primary Use Categories  |  |  |
| New LED display case<br>luminaire   | \$25                        | Per Fixture | Replacement of a lighting fixture wired for exclusive use with LED lamps is installed in an interior setting. Must fall under applicable DLC primary use category. Must be DLC Premium. | <ul> <li>DLC Category: Indoor</li> <li>DLC General Application: Interior Directional</li> <li>DLC Primary Use:         <ul> <li>Display Case Luminaires</li> </ul> </li> </ul> |  |  |
| New LED display case<br>luminaire installed in reach-in<br>coolers/freezers | \$30                        | Per Fixture | Replacement of a lighting fixture wired for exclusive use with LED lamps is installed in an interior setting. Must fall under applicable DLC primary use category. Must be DLC Premium. | DLC Category: Indoor     DLC General Application: Interior Directional     DLC Primary Use:  |  |  |

|  | LED High/Low Bay Luminaires |             |   |  |  |
|--|-----------------------------|-------------|---|--|--|
| <b>Equipment Description</b>   | Incentive                   | Unit        | Equipment & Eligibility Requirements  | Eligible DLC Primary Use Categories  |  |
| New LED high/low bay luminaire - DLC reported lumens between 5,000 lm - 9,999 lm   | \$100                       | Per Fixture | Replacement of a lighting fixture wired for exclusive use with LED lamps is installed in an interior setting. Must fall under applicable DLC primary use category. Must be DLC Premium. | DLC Category: Indoor  DLC General Application:  High-Bay  Low-Bay  DLC Primary Use:  High-Bay Luminaires for Commercial and Industrial Buildings  Low-Bay Luminaires for Commercial and Industrial Buildings  High-Bay Aisle Luminaires  Luminaires must be installed greater than or equal to 15 feet above finished floor.                           |  |
| New LED high/low bay luminaire - DLC reported lumens between 10,000 lm - 19,999 lm | \$150                       | Per Fixture | Replacement of a lighting fixture wired for exclusive use with LED lamps is installed in an interior setting. Must fall under applicable DLC primary use category. Must be DLC Premium. | DLC Category: Indoor DLC General Application: High-Bay Low-Bay DLC Primary Use: High-Bay Luminaires for Commercial and Industrial Buildings Low-Bay Luminaires for Commercial and Industrial Buildings High-Bay Aisle Luminaires Luminaires must be installed greater than or equal to 15 feet above finished floor.                                   |  |
| New LED high/low bay luminaire - DLC reported lumens between 20,000 lm - 29,999 lm | \$225                       | Per Fixture | Replacement of a lighting fixture wired for exclusive use with LED lamps is installed in an interior setting. Must fall under applicable DLC primary use category. Must be DLC Premium. | DLC Category: Indoor DLC General Application:  High-Bay  Low-Bay  DLC Primary Use:  High-Bay Luminaires for Commercial and Industrial Buildings  Low-Bay Luminaries for Commercial and Industrial Buildings  High-Bay Aisle Luminaires  High-Bay Aisle Luminaires  Luminaires must be installed greater than or equal to 15 feet above finished floor. |  |

| New LED high/low bay luminaire - DLC reported lumens between 30,000 lm - 39,999 lm | \$300 | Per Fixture | Replacement of a lighting fixture wired for exclusive use with LED lamps is installed in an interior setting. Must fall under applicable DLC primary use category. Must be DLC Premium. | DLC Category: Indoor DLC General Application:  High-Bay Low-Bay DLC Primary Use:  High-Bay Luminaires for Commercial and Industrial Buildings  Low-Bay Luminaires for Commercial and Industrial Buildings  High-Bay Aisle Luminaires  Luminaires must be installed greater than or equal to 15 feet above finished floor.                              |
|--|-------|-------------|---|--|
| New LED high/low bay luminaire - DLC reported lumens 40,000 lm or more             | \$400 | Per Fixture | Replacement of a lighting fixture wired for exclusive use with LED lamps is installed in an interior setting. Must fall under applicable DLC primary use category. Must be DLC Premium. | DLC Category: Indoor DLC General Application:  High-Bay  Low-Bay  DLC Primary Use:  High-Bay Luminaires for Commercial and Industrial Buildings  Low-Bay Luminaires for Commercial and Industrial Buildings  High-Bay Aisle Luminaires  High-Bay Aisle Luminaires  Luminaires must be installed greater than or equal to 15 feet above finished floor. |

|  | LED Exterior Luminaires |             |   |  |  |
|--|-------------------------|-------------|---|--|--|
| Equipment Description  | Incentive               | Unit        | Equipment & Eligibility Requirements  | Eligible DLC Primary Use Categories  |  |
| New LED exterior luminaire -<br>DLC reported lumens 4,999 lm<br>or less            | \$75                    | Per Fixture | Replacement of a lighting fixture wired for exclusive use with LED lamps is installed in an exterior setting. Must fall under applicable DLC primary use category. Must be DLC Premium. | DLC Category: Indoor     DLC General Application: Outdoor – Low Output         DLC Primary Use:         Outdoor Pole/Arm-Mounted Area and Roadway Luminaires         Outdoor Pole/Arm-Mounted Decorative Luminaires         Outdoor Full-Cutoff Wall-Mounted Area Luminaires         Bollards         Parking Garage Luminaires         Fuel Pump Canopy Luminaires         Architectural Flood and Spot Luminaires         Landscape/Accent Flood and Spot Luminaires         Outdoor Non-Cutoff and Semi-Cutoff Wall-Mounted Area Luminaires |  |
| New LED exterior luminaire -<br>DLC reported lumens between<br>5,000 lm - 9,999 lm | \$125                   | Per Fixture | Replacement of a lighting fixture wired for exclusive use with LED lamps is installed in an exterior setting. Must fall under applicable DLC primary use category. Must be DLC Premium. | DLC Category: Outdoor     DLC General Application: Outdoor – Mid Output     DLC Primary Use:         Outdoor Pole/Arm-Mounted Area and Roadway Luminaires         Outdoor Pole/Arm-Mounted Decorative Luminaires         Outdoor Full-Cutoff Wall-Mounted Area Luminaires         Bollards         Parking Garage Luminaires         Fuel Pump Canopy Luminaires         Architectural Flood and Spot Luminaires         Landscape/Accent Flood and Spot Luminaires         Outdoor Non-Cutoff and Semi-Cutoff Wall-Mounted Area Luminaires    |  |

| New LED exterior luminaire -<br>DLC reported lumens between<br>10,000 lm - 19,999 lm | \$150 | Per Fixture | Replacement of a lighting fixture wired for exclusive use with LED lamps is installed in an exterior setting. Must fall under applicable DLC primary use category. Must be DLC Premium. | DLC Category: Outdoor     DLC General Application: Outdoor – High Output     DLC Primary Use:         Outdoor Pole/Arm-Mounted Area and Roadway Luminaires         Outdoor Pole/Arm-Mounted Decorative Luminaires         Outdoor Full-Cutoff Wall-Mounted Area Luminaires         Bollards         Parking Garage Luminaires         Fuel Pump Canopy Luminaires         Architectural Flood and Spot Luminaires         Landscape/Accent Flood and Spot Luminaires         Outdoor Non-Cutoff and Semi-Cutoff Wall-Mounted Area Luminaires      |
|--|-------|-------------|---|---|
| New LED exterior luminaire -<br>DLC reported lumens between<br>20,000 lm - 29,999 lm | \$200 | Per Fixture | Replacement of a lighting fixture wired for exclusive use with LED lamps is installed in an exterior setting. Must fall under applicable DLC primary use category. Must be DLC Premium. | DLC Category: Outdoor     DLC General Application: Outdoor – High Output     DLC Primary Use:         Outdoor Pole/Arm-Mounted Area and Roadway Luminaires         Outdoor Pole/Arm-Mounted Decorative Luminaires         Outdoor Full-Cutoff Wall-Mounted Area Luminaires         Bollards         Parking Garage Luminaires         Fuel Pump Canopy Luminaires         Architectural Flood and Spot Luminaires         Landscape/Accent Flood and Spot Luminaires         Outdoor Non-Cutoff and Semi-Cutoff Wall-Mounted Area Luminaires      |
| New LED exterior luminaire -<br>DLC reported lumens between<br>30,000 lm - 39,999 lm | \$250 | Per Fixture | Replacement of a lighting fixture wired for exclusive use with LED lamps is installed in an exterior setting. Must fall under applicable DLC primary use category. Must be DLC Premium. | DLC Category: Outdoor     DLC General Application: Outdoor – Very High Output     DLC Primary Use:         Outdoor Pole/Arm-Mounted Area and Roadway Luminaires         Outdoor Pole/Arm-Mounted Decorative Luminaires         Outdoor Full-Cutoff Wall-Mounted Area Luminaires         Bollards         Parking Garage Luminaires         Fuel Pump Canopy Luminaires         Architectural Flood and Spot Luminaires         Landscape/Accent Flood and Spot Luminaires         Outdoor Non-Cutoff and Semi-Cutoff Wall-Mounted Area Luminaires |

| New LED exterior luminaire -<br>DLC reported lumens 40,000<br>Im or more | 25 Per Fixture | Replacement of a lighting fixture wired for exclusive use with LED lamps is installed in an exterior setting. Must fall under applicable DLC primary use category. Must be DLC Premium. | DLC Category: Outdoor     DLC General Application: Outdoor – Very High Output     DLC Primary Use:         Outdoor Pole/Arm-Mounted Area and Roadway Luminaires         Outdoor Pole/Arm-Mounted Decorative Luminaires         Outdoor Full-Cutoff Wall-Mounted Area Luminaires         Bollards         Parking Garage Luminaires         Fuel Pump Canopy Luminaires         Architectural Flood and Spot Luminaires         Landscape/Accent Flood and Spot Luminaires         Outdoor Non-Cutoff and Semi-Cutoff Wall-Mounted Area Luminaires |
|--|----------------|---|---|
|--|----------------|---|---|

| LED Retrofit Kits                                    |           |         |   |   |  |
|--|-----------|---------|---|---|--|
| Equipment Description                                | Incentive | Unit    | Equipment & Eligibility<br>Requirements   | Eligible DLC Primary Use Categories   |  |
| LED linear retrofit kit for 2x2 and 1x4 fixtures     | \$5       | Per Kit | Replacement of a lighting fixture wired for exclusive use with LED lamps is installed in an interior setting. Must fall under applicable DLC primary use category. Must be DLC Premium. | <ul> <li>DLC Category: Indoor Retrofit Kit</li> <li>DLC General Application: Troffer</li> <li>DLC Primary Use:         <ul> <li>Linear Retrofit Kits for 2x2 Luminaires</li> <li>Linear Retrofit Kits for 1x4 Luminaires</li> </ul> </li> </ul>   |  |
| LED linear retrofit kit for 2x4 fixtures             | \$10      | Per Kit | Replacement of a lighting fixture wired for exclusive use with LED lamps is installed in an interior setting. Must fall under applicable DLC primary use category. Must be DLC Premium. | <ul> <li>DLC Category: Indoor Retrofit Kit</li> <li>DLC General Application: Troffer</li> <li>DLC Primary Use: <ul> <li>Linear Retrofit Kits for 2x4 Luminaires</li> </ul> </li> </ul>  |  |
| LED integrated retrofit kit for 2x2 and 1x4 fixtures | \$45      | Per Kit | Replacement of a lighting fixture wired for exclusive use with LED lamps is installed in an interior setting. Must fall under applicable DLC primary use category. Must be DLC Premium. | <ul> <li>DLC Category: Indoor Retrofit Kit</li> <li>DLC General Application: Troffer</li> <li>DLC Primary Use:         <ul> <li>Integrated Retrofit Kits for 2x2 Luminaire</li> <li>Integrated Retrofit Kits for 1x4 Luminaires</li> </ul> </li> <li>Must be a minimum height of 1.5 inches</li> <li>Integrated kits less than 1.5 inches must use LED integrated flat panel retrofit kit for 2x2 and 1x4 fixtures</li> </ul> |  |

| LED integrated retrofit kit for 2x4 fixtures                    | \$70 | Per Kit          | Replacement of a lighting fixture wired for exclusive use with LED lamps is installed in an interior setting. Must fall under applicable DLC primary use category. Must be DLC Premium. | DLC Category: Indoor Retrofit Kit     DLC General Application: Troffer     DLC Primary Use:         ○ Integrated Retrofit Kits for 2x4 Luminaires     Must be a minimum height of 1.5 inches     Integrated kits less than 1.5 inches must use LED integrated flat panel retrofit kit for 2x4 fixtures |
|---|------|------------------|---|--|
| LED integrated flat panel retrofit kit for 2x2 and 1x4 fixtures | \$10 | Per Panel<br>Kit | Replacement of a lighting fixture wired for exclusive use with LED lamps is installed in an interior setting. Must fall under applicable DLC primary use category. Must be DLC Premium. | DLC Category: Indoor Retrofit Kit     DLC General Application: Troffer     DLC Primary Use:  |
| LED integrated flat panel retrofit kit for 2x4 fixtures         | \$20 | Per Panel<br>Kit | Replacement of a lighting fixture wired for exclusive use with LED lamps is installed in an interior setting. Must fall under applicable DLC primary use category. Must be DLC Premium. | <ul> <li>DLC Category: Indoor Retrofit Kit</li> <li>DLC General Application: Troffer</li> <li>DLC Primary Use:         <ul> <li>Integrated Retrofit Kits for 2x4 Luminaires</li> </ul> </li> </ul>   |
| LED retrofit kit for ambient<br>luminaire                       | \$5  | Per Foot         | Replacement of a lighting fixture wired for exclusive use with LED lamps is installed in an interior setting. Must fall under applicable DLC primary use category. Must be DLC Premium. | <ul> <li>DLC Category: Indoor Retrofit Kit</li> <li>DLC General Application: Linear Ambient</li> <li>DLC Primary Use:         <ul> <li>Retrofit Kits for Direct Linear Ambient Luminaires</li> </ul> </li> </ul>   |
| LED retrofit kit for high/low bay luminaire                     | \$30 | Per Kit          | Replacement of a lighting fixture wired for exclusive use with LED lamps is installed in an interior setting. Must fall under applicable DLC primary use category. Must be DLC Premium. | DLC Category: Indoor Retrofit Kit     DLC General Application: Linear Ambient     DLC Primary Use:         Retrofit Kits for High-Bay Luminaires for Commercial and Industrial Buildings         Retrofit Kits for Low-Bay Luminaires for Commercial and Industrial Buildings                          |

| LED retrofit kit for exterior luminaire | \$30 | Per Kit | Replacement of a lighting fixture wired for exclusive use with LED lamps is installed in an exterior setting. Must fall under applicable DLC primary use category. Must be DLC Premium. | DLC Category: Indoor Retrofit Kit  DLC General Application: Outdoor – Low, Mid, High or Very High Output  DLC Primary Use: Retrofit Kits for Outdoor Pole/Arm-Mounted Areas and Roadway Luminaires Retrofit Kits for Pole/Arm-Mounted Decorative Luminaires Retrofit Kits for Large Outdoor Pole/Arm-Mounted Area and Roadway Luminaires Retrofit Kits for Outdoor Full-Cutoff Wall-Mounted Area Luminaires Retrofit Kits for Parking Garage Luminaires Retrofit Kits for Fuel Pump Canopy Luminaires |
|---|------|---------|---|---|
|---|------|---------|---|---|

| LED ENERGY STAR Fixtures                              |           |                     |   |  |  |  |  |
|---|-----------|---------------------|---|--|--|--|--|
| Equipment Description                                 | Incentive | Unit                | Equipment & Eligibility<br>Requirements   | Additional Qualifications                    |  |  |  |
| New LED ENERGY STAR fixture - 1,499 lm or less        | \$25      | Per<br>Fixture      | Replacement of a lighting fixture with an ENERGY STAR LED fixture.  | Must be ENERGY STAR qualified.               |  |  |  |
| New LED ENERGY STAR fixture - 1,500 lm - 2,999 lm     | \$40      | Per<br>Fixture      | Replacement of a lighting fixture with an ENERGY STAR LED fixture.  | Must be ENERGY STAR qualified.               |  |  |  |
| New LED ENERGY STAR LED fixture - 3,000 lm or greater | \$80      | Per<br>Fixture      | Replacement of a lighting fixture with an ENERGY STAR LED fixture.  | Must be ENERGY STAR qualified.               |  |  |  |
|   |           |                     | LED Sign Lighting   |  |  |  |  |
| Equipment Description                                 | Incentive | Unit                | Equipment & Eligibility Requirements  | Additional Eligibility Requirements          |  |  |  |
| Exterior/Dusk-to-Dawn application                     | \$2       | Per Watt<br>Reduced | Replacement, retrofit or new installation of channel letter signs w/ LED technology. Must be DLC Premium (if applicable). | Must meet ENERGY STAR or DLC, as applicable. |  |  |  |
| 24-hour operation                                     | \$2       | Per Watt<br>Reduced | Replacement, retrofit or new installation of channel letter signs w/ LED technology. Must be DLC Premium (if applicable). | Must meet ENERGY STAR or DLC, as applicable. |  |  |  |
| Interior application                                  | \$2       | Per Watt<br>Reduced | Replacement, retrofit or new installation of channel letter signs w/ LED technology. Must be DLC Premium (if applicable). | Must meet ENERGY STAR or DLC, as applicable. |  |  |  |

| Additional Lighting                     |                      |          |  |  |  |  |
|---|----------------------|----------|--|--|--|--|
| <b>Equipment Description</b>            | Incentive            | Unit     | Equipment & Eligibility Requirements   |  |  |  |
| Exit Signs                              | \$23                 | Per Unit | Replacement of incandescent or fluorescent exit signs w/ LED type exit sign.   |  |  |  |
| Street & Area Lighting (Customer owned) | \$200                | Unit     | Replacement or new installation of street and area lighting equipment to a greater efficiency than existing or designed. Must be on DLC premium qualified products list.   |  |  |  |
| Lighting - Other                        | \$0.05 per kWh saved | Per kWh  | Replacement or new installation of lighting to a higher efficiency than existing or designed lighting equipment. Must meet ENERGY STAR or DLC, as applicable.  |  |  |  |
| Lighting – Custom                       | \$0.05 per kWh saved | Per kWh  | Replacement or new installation of lighting to a higher efficiency than existing or designed lighting equipment. Delamping and specialty lighting applications may be eligible but will require approval by the Company.                             |  |  |  |
| Tier 1 - Zoned Control                  | \$0.05 per kWh saved | Per kWh  | Defined as non-fixture integrated sensors. This includes occupancy, vacancy, daylighting, and dual sensors for interior fixtures, and occupancy sensing for exterior fixtures.   |  |  |  |
| Tier 2 - Fixture Level Control          | \$0.08 per kWh saved | Per kWh  | Defined as fixture integrated sensors. This includes occupancy, vacancy, daylighting, and dual sensors for interior fixtures, and occupancy sensing for exterior fixtures.   |  |  |  |
| Tier 3 - Networked Lighting<br>Controls | \$0.10 per kWh saved | Per kWh  | Must be fixture integrated sensors, centrally, controlled with the ability to share data and/or screenshots from the system.  Additionally, must include a combination of occupancy sensing, daylight sensing (where applicable), and high end trim. |  |  |  |
| Tier 4 - Lighting Optimization          | \$0.28 per kWh saved | Per kWh  | In supplement to network lighting controls, this is an optimization through de-lamping, fixture layout re-design, and advanced lighting controls.  |  |  |  |
| Custom                                  |                      |          |  |  |  |  |

Have another idea for an energy saving project? Contact us to learn about custom incentives for projects that save energy, such as new air compressors or low-pressure irrigation systems. 855-801-5803 or energysaveMD-bizsolutions.com

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