





Instant Lighting Maintenance Discounts

Save on LED lighting solutions that reduce energy and maintenance costs.

Are you responsible for lighting maintenance across facilities? By upgrading to energy-efficient LEDs, you can receive Instant Discounts and reduce your energy and maintenance costs. Potomac Edison will work with you to proactively set up a customer account number list with participating distributors to quickly verify your staff at the time of each purchase.

No paperwork, no wait. Instant Lighting Discounts make it easy for your facilities and maintenance staff to save on qualified lighting products at participating distributors. Discounts are available for linear LED and LED lamp technologies replacing linear fluorescent, incandescent, high-intensity discharge or other inefficient lighting.

How to Participate

- Survey your facilities to determine the condition of each lighting system and record which ones require maintenance. Consider standardizing lamp types for consistent output and to reduce inventory.
- 2. Contact the Instant Lighting Discounts team to set up a customer account number list with a participating distributor for all of your locations. If you have a favorite distributor who isn't participating, the program team is happy to reach out to them to determine eligibility.
- **3.** Have your staff select qualified lamps at the participating distributor. The distributor will have your account numbers on file, and the Instant Discount will be applied at the time of purchase.

You can then return to your distributor and continue receiving Instant Discounts until all of your lighting has been upgraded to energy-efficient LEDs.

Benefits to Your Business



LED Instant
Discounts with no
paperwork required



Personal assistance from the program team



Less maintenance and lower operating costs

Instant Discounts on LED Lighting

LED Product Categories	Incentive	LED Product Categories	Incentive
Downlight Retrofit Kit	\$15	Exterior Luminaire, ≤4,999 lumens	\$53
Linear Lamp, 2 ft.	\$5	Exterior Luminaire, ≤4,999 lumens with integrated controls	\$88
Linear Lamp, 4 ft.	\$5	Exterior Luminaire, 5,000–9,999 lumens	\$88
Linear Lamp, 8 ft.	\$10	Exterior Luminaire, 5,000–9,999 lumens with integrated controls	\$123
4-pin CFLED, Vertical and Horizontal	\$8	Exterior Luminaire, 10,000-19,999 lumens	\$105
Linear Fixtures and Kits, 2 ft.	\$28	Exterior Luminaire, 10,000–19,999 lumens with integrated controls	\$140
Linear Fixtures and Kits, 2 ft. with integrated controls	\$63	Exterior Luminaire, 20,000–29,999 lumens	\$140
Linear Fixtures and Kits, 4 ft.	\$40	Exterior Luminaire, 20,000–29,999 lumens with integrated controls	\$175
Linear Fixtures and Kits, 4 ft. with integrated controls	\$75	Exterior Luminaire, 30,000-39,999 lumens	\$175
High & Low Bay Fixture, 3,950–11,250 lumens	\$70	Exterior Luminaire, 30,000–39,999 lumens with integrated controls	\$210
High & Low Bay Fixture, 3,950–11,250 lumens with integrated controls	\$105	Exterior Luminaire, 40,000–110,000 lumens	\$210
High & Low Bay Fixture, 11,251–20,350 lumens	\$105	Exterior Luminaire, 40,000–110,000 lumens with integrated controls	\$245
High & Low Bay Fixture, 11,251–20,350 lumens with integrated controls	\$140	E39 Mogul (int/ext), 15,751–58,050 lumens	\$80
High & Low Bay Fixture, 20,351–58,050 lumens	\$185	E39 Mogul (int/ext), 3,950–15,750 lumens	\$60
High & Low Bay Fixture, 20,351–58,050 lumens with integrated controls	\$220		

Customer Eligibility: Instant Discounts are available to Potomac Edison Maryland customers. Lamps and fixtures are for one-to-one replacement. Not eligible for use for new construction projects. Must meet ENERGY STAR® or DLC® requirements as applicable.

More Ways to Save

See additional offerings and energy-saving resources at energysaveMD-bizsolutions.com

- · Energy Solutions for Business
- · Small Business Direct Install
- · Commercial New Construction
- Building Tune-up and Retro-commissioning
- · Instant HVAC Discounts

- · Energy Advisor Support
- · Building Operator Training

Let's Talk

Contact us with any questions and get started with Instant Lighting Discounts. To find participating distributors near you, scan the QR code.





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EmPOWER Maryland programs are funded by a charge on your energy bill. EmPOWER programs can help you reduce your energy consumption and save you money. Go to energysaveMD.com to learn more about EmPOWER and how you can participate.

By participating in energy efficiency and peak demand reduction programs, customers agree to allow their utility to retain ownership of all Capacity Rights, which refers to the demand reduction associated with any energy efficiency or peak demand reduction measures for which incentives were provided by the Company. Your utility will aggregate these energy efficiency demand reduction attributes into the PJM capacity market with proceeds being used to offset the program costs.