Instant Discounts for HVAC Upgrades

Keep comfortable for less with Potomac Edison.

Making the switch to high-efficiency commercial HVAC equipment is not just easy, but it can save you money, too. With Potomac Edison's Energy Solutions for Business Program, you can lower your long-term energy use and your up-front costs all at once with Instant Discounts on HVAC upgrades.

Did You Know?

About 40% of the average commercial building's energy cost is related to heating, cooling and ventilation.*

High-Efficiency Equipment Lowers Costs by:

- Reducing maintenance needs
- Increasing the lifespan of your systems
- Regulating on-off cycles to use less energy

Discover Benefits Beyond Your Bottom Line:

- More even and consistent temperatures improve overall comfort.
- High-efficiency equipment reduces your business's environmental impact.
- Better air quality can lead to happier employees and more returning customers.

More Ways to Save

See additional offerings and energy-saving resources at
energysaveMD-bizsolutions.com

- Small Business Direct Install
- Commercial New Construction
- Building Operator Training
- Building Tune-up and Retro-commissioning
- Instant Lighting Discounts
- Energy Advisor Support

*Source: U.S. Department of Energy

Getting Started Is Easy

1. Contact a contractor.

Let them know that you are interested in Instant Discounts. Your contractor will help you determine your HVAC needs and coordinate your Instant Discount. You'll need to provide your account numbers, installation business name and address, and contact name and phone number.

2. Your contractor will work with our distributors.

Learn more about qualifying equipment and find a participating distributor at **energysaveMD-bizsolutions.com**

3. Save, install, enjoy.

Your final equipment price will include your Instant Discount. **Complete your upgrade and let the energy savings begin!**

Let's Talk

Contact us with any questions and to explore Instant Discounts on HVAC upgrades.
To find participating distributors near you, scan the QR code.

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Instant Discounts Are Available For:

Equipment Description	Efficiency Requirements	Incentive Rates
Air Source Air Conditioner, split and package units <5.4 tons	15.16 SEER and 14.4 SEER2	Up to $275 per ton
Air Source Air Conditioner, split and package units ≥5.4 tons and <11.25 tons	15.9 IEER	
Air Source Air Conditioner, split and package units ≥11.25 tons and <20 tons	15.3 IEER	
Air Source Air Conditioner, split and package units ≥20 tons to <63.3 tons	14.2 IEER	
Air Source Air Conditioner, split and package units ≥63.3 tons	13.4 IEER	
Air Source Heat Pumps, split and package units <5.4 tons	15.4 SEER2 and 8.1 HSPF2 (split) 14.4 SEER2 and 7.2 HSPF2 (single package) 16.21 SEER and 9.53 HSPF (split) 15.16 SEER and 8.57 HSPF (single package)	
Air Source Heat Pumps, split and package units ≥5.4 tons and <11.25 tons	15.2 IEER and 3.7 COP	
Air Source Heat Pumps, split and package units ≥11.25 tons and <20 tons	14.5 IEER and 3.6 COP	
Air Source Heat Pumps, split and package units ≥20 tons	13.4 IEER and 3.4 COP	
Ductless Mini-Split Heat Pumps <5.4 tons	15.2 SEER, 11.7 EER, 8.66 HSPF, 15.2 SEER2, 11.7 EER2 and 7.8 HSPF2. Must be ENERGY STAR ® certified. Single-head units only.	Up to $150 per ton
PTAC, Standard Size* <3/4 ton	EER = [14.0 - (0.300 * Cap /1000)] *1.075 95°F dry bulb outdoor air	Up to $75 per unit
PTAC, Standard Size* ≥3/4 ton to <1 ton		Up to $100 per unit
PTAC, Standard Size* ≥1 ton		Up to $125 per unit
PTAC, Non-Standard Size* <3/4 ton	EER = [10.9 - (0.213 * Cap/1000)] *1.075 95°F dry bulb outdoor air	Up to $75 per unit
PTAC, Non-Standard Size* ≥3/4 ton to <1 ton		Up to $100 per unit
PTAC, Non-Standard Size* ≥1 ton		Up to $125 per unit
PTHP, Standard Size* <3/4 ton	EER = [14.0 - (0.300 * Cap /1000)] *1.075 COP = [3.7 - (0.052 * Cap/1000)] *1.075 95°F dry bulb outdoor air	Up to $75 per unit
PTHP, Standard Size* ≥3/4 ton to <1 ton		Up to $100 per unit
PTHP, Standard Size* ≥1 ton		Up to $125 per unit
PTHP, Non-Standard Size* <3/4 ton	EER = [10.8 - (0.213 * Cap/1000)] *1.075 COP = [2.9 - (0.026 * Cap/1000)] *1.075 95°F dry bulb outdoor air	Up to $75 per unit
PTHP, Non-Standard Size* ≥3/4 ton to <1 ton		Up to $100 per unit
PTHP, Non-Standard Size* ≥1 ton		Up to $125 per unit
VRF HP <5.4 tons, Air Cooled	13.7 SEER and 8.1 HSPF or 14.1 SEER2 and 7.9 HSPF2	Up to $275 per ton
VRF HP ≥5.4 tons to <11.25 tons, Air Cooled	15.12 IEER and 3.47 COP	
VRF HP ≥11.25 tons to <20 tons, Air Cooled	14.39 IEER and 3.36 COP	
VRF HP ≥20 tons, Air Cooled	13.13 IEER and 3.36 COP	
ENERGY STAR Smart Thermostat	ENERGY STAR certified, installed on Air Conditioners, Heat Pumps or RTU equipment with cooling capacities up to 25 tons.	Up to $50 per unit
Room Air Conditioners	Purchase and installation of new ENERGY STAR certified units.	Up to $25 per unit
Hotel Guest Room Occupancy Sensors	Hotel/motel guest room control system with automatic setbacks for unoccupied periods.	Up to $50 per guest room

Disclaimer: The exact incentive values may vary. Please contact an enrolled distributor for the most precise details on available incentives.

*Standard size is defined as any unit with sleeves more than 16 inches in height and more than 42 inches in width. Non-standard sizes are defined as units with sleeves less than 16 inches in height and less than 42 inches in width.

EmPOWER Maryland programs are funded by a charge on your electric bill. EmPOWER programs can help you reduce your electricity consumption and save you money. Go to **energysaveMD.com** to learn more about EmPOWER and how you can participate.

By participating in these energy efficiency and peak demand reduction programs, customers agree to allow their utility to retain ownership of all Capacity Rights which refers to the demand reduction associated with any energy efficiency and peak demand reduction measure for which incentives were provided by the Company. Your utility will aggregate these energy efficiency demand reduction attributes into the PJM capacity market with proceeds being used to offset the program costs.