

## POTOMAC EDISON'S INSTANT HVAC DISCOUNTS CONTRACTOR FAQs



- 1 Can I use the Instant HVAC Discount for my customers' projects?** Yes, all Maryland Potomac Edison commercial and industrial customers replacing existing HVAC equipment with a new, qualifying HVAC unit are eligible for an Instant Discount.
- 2 Are new construction projects eligible for these incentives?** No, but new construction projects are eligible for incentives through our standard Energy Solutions for Business Program. Visit [energysavemd-business.com](http://energysavemd-business.com) for more information.
- 3 What types of HVAC projects can the Instant HVAC Discount be used for?** The Instant HVAC Discount is suitable for one-to-one HVAC replacements using eligible equipment.
- 4 What equipment is eligible for the Instant HVAC Discount?**
  - Air source air conditioners and heat pumps
  - Packaged terminal air conditioners (PTAC)
  - Packaged terminal heat pumps (PTHP)
- 5 Can I use the Instant HVAC Discount to purchase inventory for my company?** No, all equipment sold using the Instant HVAC Discount should be installed within 90 days for a specific customer location.
- 6 What customer information will I need to provide for the Instant HVAC Discount?** You will need to provide your customer's Potomac Edison account number, the name and address of the business where the equipment will be installed, and contact information.
- 7 How do I find a participating distributor?** A list of participating distributors can be found at [energysavemd-business.com](http://energysavemd-business.com). Ask your preferred distributor if they offer Instant HVAC Discounts.
- 8 Can my customer submit for an incentive using the equipment that I purchased for them using the Instant HVAC Discount?** No, applications cannot be submitted with equipment that has already received the Instant Discount.
- 9 How do I know what projects are a good fit for the Instant HVAC Discount?** We encourage you to consult your preferred distributor and review the options available. Or you can reach out to the program team at 855-801-5803 or [energysaveMD@clearesult.com](mailto:energysaveMD@clearesult.com).
- 10 Will my customer be contacted, or will there be an inspection of the project?** Potomac Edison and/or its program administrators reserve the right to verify the installation of the equipment that was purchased by the participant and rebated by the Instant HVAC Discount.

---

### Still have questions?

Contact us by visiting [energysavemd-business.com](http://energysavemd-business.com) or call 855-801-5803.

---

EmPOWER Maryland programs are funded by a charge on your energy bill. EmPOWER programs can help you reduce your energy consumption and save you money. To learn more about EmPOWER and how you can participate, go to [energy.maryland.gov/Pages/Facts/empower.aspx](http://energy.maryland.gov/Pages/Facts/empower.aspx).

By participating in energy efficiency and peak demand reduction programs, customers agree to allow their utility to retain ownership of all Capacity Rights, which refers to the demand reduction associated with any energy efficiency or peak demand reduction measures for which incentives were provided by the Company. Your utility will aggregate these energy efficiency demand reduction attributes into the PJM capacity market with proceeds being used to offset the program.